# RASHTRASANT TUKADOJI MAHARAJ NAGPUR UNIVERSITY NAGPUR

# BACHELOR OF HOTEL MANAGEMENT AND CATERING TECHNOLOGY

(SEMESTER PATTERN)

## RASHTRASANT TUKADOJI MAHARAJ NAGPUR UNIVERSITY NAGPUR FACULTY OF SCIENCE AND TECHNOLOGY DIRECTION NO.17 OF 2019

(Issued under section 12(8) of the Maharashtra Public Universities Act, 2016)

The Examination leading to the Degree of Bachelor of Hotel Management and Catering Technology semester pattern Direction, 2019.

Whereas the Maharashtra Public Universities Act, 2016 is made applicable to the University w.e.f. 1<sup>st</sup> March 2017 (hereinafter referred to as the Act);

#### AND

Whereas, Section 12(8) of the Act empowered the Vice-Chancellor to issue Direction for regulating the matter for which Statute/Ordinance /Regulations is not made or to amend the existing Statute /ordinance /Regulations;

#### AND

Whereas proviso of section 12(8) provided that the Direction issued by the Vice-Chancellor shall automatically lapsed after 180 days.

#### AND

Whereas, Direction No. 74 of 2016 was issued by the Vice-Chancellor on 07/10/2016. Which could not have been converted into the Statute/Ordinance/Regulations within Six months

#### **AND**

Whereas, Direction No.74 of 2016 issued by the Vice-Chancellor on 07/10/2016 is required to be renewed for regulating the matter involved in the said Direction.

Now, therefore, I, Dr. Siddharthavinayaka P. Kane, Vice-Chancellor,Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur in exercise of powers conferred upon me under provision of section 12(8) of the Maharashtra Public Universities Act, 2016, do hereby issue following Directions to renew Direction No. 74 of 2016.

- 1. This Direction shall be called "Direction governing the Examination leading to the Degree of Bachelor of Hotel Management & Catering Technology (Semester Pattern) in the faculty of Science and Technology Direction No. 17 of 2019 R.T.M. Nagpur University, Nagpur.
- 2. The Direction shall come into force from the date of its issuance by Hon'ble Vice Chancellor and shall remain in force till the relevant ordinance comes into force being in accordance with the provisions of the Act.

### 3. Nature of course

The duration of the Bachelor of Hotel Management and Catering Technology course shall be of four academic years consisting of eight semesters with University examinations at the end of each semester namely:-

a. Bachelor of Hotel Management and Catering Technology, Semester-I Exam.

- b. Bachelor of Hotel Management and Catering Technology, Semester-II Exam.
- c. Bachelor of Hotel Management and Catering Technology, Semester- IIIExam.
- d. Bachelor of Hotel Management and Catering Technology, Semester-IV Exam.
- e. Bachelor of Hotel Management and Catering Technology, Semester-V Exam.
- f.Bachelor of Hotel Management and Catering Technology, Semester-VI Exam.
- g. Bachelor of Hotel Management and Catering Technology, Semester-VII Exam.
- h. Bachelor of Hotel Management and Catering Technology, Semester-VIII Exam.

The examinations shall be held at such places and dates which shall be notified by the University.

The period of Academic Session shall be such as may be notified by the University.

4.The Examination specified in proceeding section shall be held twice a year at such places on such dates as may be decided by the University. The main examination of semester I, III, V and VII shall be held in winter whereas the examination for semester II, IV, VI and VIII shall be held in summer. The supplementary examination of semester I, III, V and VII will be held in summer whereas supplementary examination for semester II, IV, VI, VIII will be held in winter. There shall be no practical examination duringsemester I, III, V and VII. Practical examination will be held during semester II, IV, VI, VIII only considering complete curriculum andterm work of both the semesters of that particular year.

### 5. Eligibility Criteria

Subject to the compliance with provisions of this Direction and of other Ordinances in force from time to time, a candidate for admission to the examination shall:

a. In the case of Bachelor of Hotel Management & Catering Technology Semester – I, have passed XII Standard Examination of Maharashtra State Board of Secondary & Higher Secondary Education or an examination recognized as equivalent thereto under the following Faculties – Science / Home Science / Commerce / Arts with compulsory English with not less than 45% marks (40% marks for backward class candidates) In addition the rules notified by Government of Maharashtra from time to time.

OR

The candidate should have passed the Indian School Certificate (Std. XII) Examination or any other equivalent Higher Secondary (Std.XII) Examination of a Councilor Board outside Maharashtra State with English, Science, Home Science, Commerce, Arts and with not less than 45% marks (40% marks for backward class candidates from Maharashtra State only) in the Faculties of Science/Home Science/Commerce/Arts with English. Admission to BHMCT Semester–I shall be after appearing for MAH-HM-CET.

- b) In the case of Bachelor of Hotel Management & Catering Technology Semester-III, have passed 50% of the subjects Semester-I &II Examination taken together.
- c) In case of Bachelor of Hotel Management & Catering Technology-semester-V, have passed the Bachelor of Hotel Management & Catering Technology Semester I & II (i.e. part-I) and 50% of the subjects of Semester-III &IV Examination taken together.

3 year diploma or 3 year degree course examination in Hotel Management& Catering Technology of M.S.B.T.E./IHM/Rashtrasant Tukadoji Maharaj Nagpur University of any other equivalent Board/University with minimum 50% of marks in aggregate.

- d) In case of Bachelor of Hotel Management & Catering Technology semester VII, have passed semester –III & IV examination of the University and 50% of the subject of semester V & VI taken together.
- b. Without prejudice to the other provisions of the Ordinance No.6 relating to the examination in general the provision of paragraph 5,7,8,10 and 32 of the said ordinance of ATKT as well as reassessment / provisional admission as issued from time to time, shall apply to every collegiate candidate.

6.The ATKT rules for admission for the CourseBachelor of Hotel Management and Catering

Technologyshall be as given in the following table:-

Admission	Student	Candidate should have passed in all	Candidate should have passed
to semester	should have	the subjects of the following	at least half of the passing
	appeared	examination of R.T.M. Nagpur	heads of the following
	the	University	examinations together of
	examination		R.T.M. Nagpur University
Semester I		As provided in the para 5 (a) of the	
		direction	
Semester II	I		
Semester III	II		Semester I and II
Semester IV	III		Semester I, II and III
Semester V	IV	Semester (I, II) Ist year	Semester III and IV
Semester VI	V		Semester III, IV and V
Semester VII	VI	Semester III, IV) II year	Semester V and VI
Semester	VII		Semester V, VI and VII
VIII			

#### 7. Fee Structure:

The fees for the examinations shall be as prescribed by the University, from time to time and whenever, any change is made in the fees prescribed for any particular examination that shall be notified through a notification for the information of the examinees.

- 8. Every candidate for Bachelor of Hotel Management & Catering Technology Examination shall be examined in the subjects as set out in the Appendix to Directions Appendix A1,A2,A3,A4,A5,A6,A7& A8
  - i. The scope of the subjects shall be as indicated in the respective syllabus in force from time to time.
  - ii. Medium of examination shall be English.
- 9. An applicant for admission to an Examination shall satisfy the Head of the Department / Principal as regards the Sessional examinations/Internal assessment conducted during the academic year regarding her / his suitability to take the University examination.

- 10. In order to pass in the Examination an examinee shall obtain in each subject not less than the minimum marks as indicated in the Appendices.
- 11. The Head of the Department / Principal shall maintain in her/his office the complete record of the marks obtained by the candidate in the sessional examinations/internal assessment that shall be submitted, before the commencement of the University examination, to the Controller of Examination, in a sealed cover.
- 12. There shall be no classification of successful examinees at I, II, III, IV, V, VI, VII semester of Bachelor of Hotel Management and Catering Technology examinations in the Faculty of Science and Technology.
- 13. Division of examinees successful at the VIIIth semester of Bachelor of Hotel Management and Catering Technology shall be determined on the basis of the aggregate marks obtained at all the semesters of Bachelor of Hotel Management & Catering Technology.
- 14. Those obtaining 60% or more marks in aggregate shall be placed in First Division and all other successful examinees in the Second Division respectively.
- 15. An examinee who is successful at an examination and obtained not less than 75% or more of the marks prescribed in a subject shall be declared to have passed the examination with Distinction in that subject.
- 16.Provision of Ordinance No. 3 of 2007 relating to the condonation of Deficiency of marks for passing an examination and of ordinance No. 10 relating to examinations and compartments as amended from time to time shall apply to the Examination under this Direction.
- 17. An unsuccessful examinee at any of the examination of Bachelor of Hotel Management & Catering Technology shall have an option to carry her/his Sessional Examination/Internal assessment college assessment marks for Theory/Practical examinations to her/his successive attempt(s) at the examination. The examinee however can forgo her/his Sessional Examination/Internal assessment marks in subject/subjects in which case she/he shall be examined for total marks comprising of theory /practical and college assessment together at her/his successive attempt(s).
- 18. As soon as possible after the examinations but not later than 30<sup>th</sup> June next following in case of examination held in March-April and 26<sup>th</sup> February next following, in case of examination held in October-November, the Board of Exams shall publish a list of successful examinees. List of successful examinees at the Eighth semester of Bachelor of Hotel Management & Catering Technology examination shall be arranged in the First and Second Division as envisaged in clause 14 of the ordinance and names of examinee passing the said examination as whole in the minimum prescribed period and obtaining the prescribed number of places in the first or second Division shall be arranged in order of Merit as provided in the examination in General OrdinanceNo. 6.
- 19. Notwithstanding anything to the contrary in this Direction, no person shall be admitted to this examination, if she/he already passed the same examination or an equivalent examination thereto of other Statutory University.

- 20. That educational tour or visit comprising of 8-10 days shall be compulsory for the students during III / IV semester of the course. OR A short tour / factory visit of 2-3 days shall be arranged during the course.
- 21. After completion of semester II and semester VI examination an Internship comprising of 10 weeks each vocational training into the Hotel Organization recognized by the Head of the Institution shall be a compulsory part as prescribed in the Appendices (2) (6).
- 22. Successful examinees at the I, II, III, IV, V,VI, VII,VIII semesters of Bachelor of Hotel Management and Catering Technology Examination shall be entitled to receive certificate signed by Registrar, titled Bachelor of Hotel Management and Catering Technology, Semester I, II, III, IV, V, VI, VII, VIII respectively and those successful at all the exams of Bachelor of Bachelor of Hotel Management and Catering Technology shall on payment of the prescribed fee receive a degree in the prescribed form, signed by the Vice-Chancellor, at the convocation to be held by the University.
- 23. The Scheme of Examination shall be as per Appendix: 1,2,3,4,5,6,7,8 and 9 (Semester pattern). The details / title of the theory papers can be suitably modified considering the need of the subject without disturbing the main structure.
- 24. With the issuance of this Direction No. 17 of 2019, Direction No. 74 of 2016, governing the examinations leading to award of Bachelor of Hotel Management & Catering Technology in the Faculty of Science and Technology shall stand repealed in phasic manner.
  - I, further, direct that the aforesaid Direction shall come into force from the date of issuance and shall remain in force till the relevant Ordinance comes into being, in accordance with the provisions of the Maharashtra Public Universities Act, 2016.

Nagpur Date:22/04/2019

sd (Dr.Siddharthavinayaka P. Kane) Vice Chancellor

## APPENDIX A (1) EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –I

Sr. No	Subject	Sessi-	Marks	Total	Passing	No.of	Periods	Time
	(Theory)	onal	Paper		Marks	Theory	Practi-	for
						Per	cals	Exam.
						Week		
1-T-I	Food Production	20	80	100	40	4		3
	Foundation –I							
1-T-II	Food & Beverage	20	80	100	40	4		3
	Service Foundation –I							
1-T-III	Housekeeping	20	80	100	40	4		3
	Foundation -I							
1-T-IV	Front Office Foundation	20	80	100	40	4		3
	_I							
1-T-V	English and	20	80	100	40	4		3
	Communication Skills							
1-T-VI	Hygiene and Food	20	80	100	40	4		3
	Safety in Hospitality							
	Library					2		
	m . 1			600		24.2		
	Total			600		24+2		
					1	=26		

Sr. No	Subject	Term	Marks	Total	Passing	No.of	Periods	Time
	Practical	Work	Paper		Marks	Theory	Practi-	for
		Marks					Cals	Exam.
							Per	
							week	
1-P-I	Food Production						8	
	Foundation –I							
1-P-II	Food & Beverage						4	
	Service Foundation –I							
1-P-III	Housekeeping						4	
	Foundation -I							
1-P-IV	Front Office Foundation						4	
	_I							
1-P-V	Communication Skills						2	
							22	
					l .			

Note:- Outdoor Catering 5 times One Practical batch will consist of 16 students. N.B. One period is of 48 Minutes

# APPENDIX A (2) EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –II

Sr. No	Subject	Sessi-	Marks	Total	Passing	No.of	Periods	Time
	(Theory)	onal	Paper		Marks	Theory Per Week	Practi- cals	for Exam.
2-T-I	Food Production Foundation –II	20	80	100	40	4	-	3
2-T-II	Food &BeverageService Foundation –II	20	80	100	40	4	-	3
2-T-III	House Keeping Foundation -II	20	80	100	40	4	-	3
2-T-IV	Front Office Foundation –II	20	80	100	40	4	-	3
2-T-V	English & Generic Skill	20	80	100	40	4	-	3
2-T-VI	Food & Science and Nutrition	20	80	100	40	4	-	3
	Library					2		
	Total			600		24+2 =26		
PRACT	ICAL		I	L	I			L
Sr. No	Subject Practical	Term Work Marks	Marks Paper	Total	Passing Marks	No.of Theory	Periods Practi- Cals Per week	Time for Exam.
2-P-I	Food Production Foundation –II	20	80	100	50	-	8	3
2-P-II	Food & Beverage Foundation -II	20	80	100	50	-	4	3
2-P-III	House Keeping Foundation -II	20	80	100	50	-	4	3
2-P-IV	Front Office Foundation –II	20	80	100	50	-	4	3
2-P-V	Communication, Generic Skills & Personality development	20	80	100	50	-	2	3
				500			22	

- Compulsory 2½ months (10 weeks) Industrial Training in Hotel/ Hospitality Organization.
- Log Book on training should be maintained by the student and signed by Training Coordinator / Head of the Deptt./Head of Institution
- Grade should be allotted as:- Excellent A, Very Good-B, Good-C, Fair-D, Poor-E. One Practical batch will consist of 16 students.

## APPENDIX A (3) EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER -III

Sr. No	Subject	Sessi-	Marks	Total	Passing	No. of	Periods	Time
	(Theory)	onal	Paper		Marks	Theory	Practi-	for
						per week	cals	Exam.
3-T-I	Food Production Operation –I	20	80	100	40	4	-	3
3-T-II	Food & Beverage Operation -I	20	80	100	40	4	-	3
3-T-III	Housekeeping Operation – I	20	80	100	40	4	-	3
3-T-IV	Front Office Operations –I	20	80	100	40	4	-	3
3-T-V	French	20	80	100	40	4	-	3
3-T-VI	Hotel Engineering & Facility Management	20	80	100	40	4	-	3
	Library					2		
				600		24+2=		
	Total					26		
PRACTI								
PRACTI Sr. No		Term Work Marks	Marks Paper	Total	Passing Marks		Periods Practi- Cals per week	Time for Exam.
	CAL Subject	Work				26 No.of	Practi-	for
Sr. No	CAL Subject Practical Food Production	Work Marks	Paper	Total	Marks	No.of Theory	Practi- Cals per week	for Exam.
Sr. No	Subject Practical  Food Production Operation —I Food & Beverage	Work Marks	Paper	Total	Marks	No.of Theory	Practi- Cals per week 8	for Exam.
Sr. No 3-P-I 3-P-II	CAL  Subject Practical  Food Production Operation –I  Food & Beverage Operation -I  House Keeping Operation – I	Work Marks	Paper	Total	Marks	No.of Theory	Practi- Cals per week 8	for Exam.
Sr. No  3-P-II  3-P-III	CAL  Subject Practical  Food Production Operation –I  Food & Beverage Operation -I  House Keeping Operation – I  Front Office Operations	Work Marks	Paper	Total	Marks	No.of Theory	Practi- Cals per week 8 4	for Exam.

## APPENDIX A (4)

## EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –IV

Sr. No	Subject (Theory)	Sessi- onal	Marks Paper	Total	Passing Marks	No. of Theory Per week	Periods Practi- cals	Time for Exam.
4-T-I	Food Production Operations –II	20	80	100	40	4	-	3
4-T-II	Food & Beverage Operations -II	20	80	100	40	4	-	3
4-T-III	Housekeeping Operations – II	20	80	100	40	4	-	3
4-T-IV	Front Office Operations –II	20	80	100	40	4	-	3
4-T-V	Principles of Management	20	80	100	40	4	-	3
4-T-VI	Basic Hotel Accounting	20	80	100	40	4	-	3
				600		24		
PRACTI	CAL				l	l		
Sr. No	Subject Practical	Term Work Marks	Marks Paper	Total	Passing Marks	No.of Theory	Periods Practi- Cals Per week	Time for Exam.
4-P-I	Food Production Operation –II	20	80	100	50	-	8	3
4-P-II	Food & Beverage Operation -II	20	80	100	50	-	4	3
4-P-III	Housekeeping Operation – II	20	80	100	50	-	4	3
4-P-IV	Front Office Operations –II	20	80	100	50	-	2	3
4-P-V	Hotel Engineering & Facility Management	10	40	50	25	-	4	3
4-P-VI	French -I	10	40	50	25	-	2	3
				500			24	

Note:- Outdoor Catering 5 times

One Practical batch will consist of 16 students.

## APPENDIX A (5)

## EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER -V

Sr. No	Subject (Theory)	Sessi- onal	Marks Paper	Total	Passing Marks	No. of Theory	Periods Practi-	Time for
						per week	Cals	Exam.
5-T-I	Food Production Management–I	20	80	100	40	4	-	3
5-T-II	Food & Beverage Management–I	20	80	100	40	4	-	3
5-T-III	Housekeeping Management–I	20	80	100	40	4	-	3
5-T-IV	Front Office Management–I	20	80	100	40	4	-	3
5-T-V	Application of Computer-I	20	80	100	40	4	-	3
5-T-VI	Financial Management	20	80	100	40	4	-	3
				600		24		
PRACT	CAL	1	1	I				
Sr. No	Subject	Term	Marks	Total	Passing	No.of	Periods	Time
	Practical	Work	Paper		Marks	Theory	Practi-	for
		Marks					Cals per week	Exam
5-P-I	Food Production Management–I					-1	8	
5-P-II	Food & Beverage Management–I						4	
5-P-III	Housekeeping Management–I						4	
5-P-IV	Front Office Management–I						4	
5-P-V	Application of Computer-I						4	-
							24	

Note:- Outdoor Catering 5 times
One Practical batch will consist of 16 students.
N.B. One period is of 48 Minutes

## APPENDIX A (6)

## EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –VI

Sr. No	Subject	Sessi-	Marks	Total	Passing	No. of	Periods	Time
	(Theory)	onal	Paper		Marks	Theory Per	Practi- cals	for Exam
						week		
6-T-I	Food Production Management -II	20	80	100	40	4	-	3
6-T-II	Food & Beverage Service Management -II	20	80	100	40	4	-	3
6-T-III	Housekeeping Management -II	20	80	100	40	4	-	3
6-T-IV	Front Office Management -II	20	80	100	40	4	-	3
6-T-V	Application of Computer - II	20	80	100	40	4	-	3
6-T-VI	Hospitality Marketing	20	80	100	40	4	-	3
				600		24		
PRACT	ICAL				L	<u> </u>		
Sr. No	Subject Practical	Terms Works Marks	Marks Paper	Total	Passing Marks	No.of Theory	Periods Practi- Cals Per week	Time for Exam
6-P-I	Food Production Management -II	20	80	100	50	-	8	3
6-P-II	Food & Beverage Service Management -II	20	80	100	50	-	4	3
6-P-III	House Keeping Management -II	20	80	100	50	-	4	3
6-P-IV	Front Office Management -II	20	80	100	50	-	4	3
6-P-V	Applications of Computers-I & II	20	80	100	50	-	4	3
				500			24	

- Compulsory 2½ months (10 weeks) Industrial Training in Hotel/ Hospitality Organization.
- Log Book on training should be maintained by the student and signed by Training Coordinator / Head of the Deptt./Head of Institution
- Grade should be allotted as :- Excellent A, Very Good-B, Good-C, Fair-D, Poor-E.

One Practical batch will consist of 16 students.

## APPENDIX A (7) EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –VII

Sr. No	Subject (Theory)	Sessi- onal	Marks Paper	Total	Passing Marks	No. of Theory per week	Periods Practi- Cals	Time for Exam
7-T-I	Food Production Management –III	20	80	100	40	4	-	3
7-T-II	Food & Beverage Service Management – III	20	80	100	40	4	-	3
7-T-III	Housekeeping Management -III	20	80	100	40	4	-	3
7-T-IV	Public Relation	20	80	100	40	4	-	3
7-T-V	Entrepreneurship Development	20	80	100	40	4	-	3
7-T-VI	Research Methodology	20	80	100	40	4	-	3
	Library			-		2		
				600		24+2 =26		
PRACT	ICAL							
Sr. No	Subject Practical	Term Work Marks	Marks Paper	Total	Passing Marks	No.of Theory	Periods Practi- Cals per week	Time for Exam
7-P-I	Food Production Management –III						8	
7-P-II	Food & Beverage Service Management – III						4	
7-P-III	Housekeeping Management -III						4	
7-P-IV	Public Relation						4	
7-P-V	Computer Based Training Presentation						2	
							22	

One Practical batch will consist of 16 students.

# APPENDIX A (8) EXAMINATION LEADING TO BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY, SEMESTER –VIII

Sr. No	Subject (Theory)	Sessi- onal	Marks Paper	Total	Passing Marks	No. of Theory Per	Periods Practi- cals	Time for Exam.
8-T-I	Advance Food	20	80	100	40	week 4	-	3
	Production							
8-T-II	Advance Food & Beverage Service	20	80	100	40	4	-	3
8-T-III	AdvanceAccommodati on Management	20	80	100	40	4	-	3
8-T-IV	Travel & Tourism	20	80	100	40	4	-	3
8-T-V	Human Resource Management	20	80	100	40	4	-	3
8-T-VI	Hospitality Laws & Licenses	20	80	100	40	4	-	3
				600		24		
PRACT	ICAL				l	L	<u> </u>	
Sr. No	Subject Practical	Terms Works Marks	Marks Paper	Total	Passing Marks	No.of Theory	Periods Practi- Cals per week	Time for Exam
8-P-I	Advance Food Production	20	80	100	50	-	8	3
8-P-II	Advance Food & Beverage Service	20	80	100	50	-	4	3
8-P-III	AdvanceAccommodation Service Management	20	80	100	50	-	4	3
8-P-IV	Public Relation & Travel & Tourism	20	80	100	50	-	2	3
8-P-V	Project work & Training Presentation	20	80	100	50	-	6	3
				500			24	

On completion of 5 month training presentation will be evaluated by External & Internal examiners.

One Practical batch will consist of 16 students.

## APPENDIX A (9) General Rules and Regulations

## A) Pattern of Question Paper

- 1. The Syllabus of every subject is divided into 5 units.
- 2. Students have to solve 5 questions. One questions each from each unit.
- 3. All questions should have equal weightage.
- 4. Each paper will be of 3 hours duration.

### B) Absorption scheme:

- 1) While switching over to semester pattern, the failure students of yearly pattern will be given FIVE chances, to clear the examination.
- 2) If an examinee failed to pass the under graduate programme within EIGHT successive years (for Eight semesters degree) from the date of his / her first admission to particular programme he/ she shall be declared as "Not Fit for the Course (NFC)" and he/she will not be allowed to appear further for any previous examination of the course.
- 3) After four years from the date of implementation of semester pattern, any student passing-

FIRST year of Bachelor of Hotel Management & Catering Technology should be admitted to third semester.

SECOND year of Bachelor of Hotel Management & Catering Technology should be admitted to fifth semester.

THIRD year of Bachelor of Hotel Management & Catering Technology should be admitted to seventh semester.

## Bachelor of Hotel Management and Catering Technology

## Semester-I FOOD PRODUCTION AND PATISSERIES FOUNDATION- I 1-T-1

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	Introduction to Cookery and Culinary History	16
	<ul> <li>Definition of cooking</li> </ul>	
	<ul> <li>Culinary history-Development of the culinary art from the</li> </ul>	
	middle ages to modern cookery (Escoffier, Marie Antonie	
	Careme, Michelin Star)	
	<ul> <li>Introduction to Nouvelle cuisine and Professional Cookery and their basic Characteristics</li> </ul>	
	<ul> <li>Weight &amp; volumes Equivalent(conversion tables) (American;</li> </ul>	
	British)	
	• Temperature conversion °C to °F.	
	Aims & Objectives Of Cooking Food	
	<ul> <li>Aims and objectives of cooking food</li> </ul>	
	<ul> <li>Various textures and Consistencies</li> </ul>	
	<ul> <li>Techniques used in Pre-preparation</li> </ul>	
II	Introduction To Professional Kitchen	16
11	<ul> <li>Levels of skills and experiences</li> </ul>	10
	Attitudes and behavior in the kitchen	
	Personal hygiene	
	<ul> <li>Uniforms &amp; protective clothing</li> </ul>	
	<ul> <li>Safety procedure in handling equipment</li> </ul>	
	surety procedure in nanoning equipment	
III	Hierarchy Area Of Department And Kitchen	16
	<ul> <li>Classical Brigade</li> </ul>	
	<ul> <li>Modern staffing in various category hotels</li> </ul>	
	<ul> <li>Duties and responsibilities of various Kitchen Personnel</li> </ul>	
	<ul> <li>Co-operation with other departments Attitude &amp; Skill in</li> </ul>	
	Kitchen.	
IV	A Classification Of Foundation Materials According To Their	16
	Types and Functions	
	• Foundation material	
	• Salt	
	• Liquid	
	• Sweetening	
	• Fats & Oils	
	Raising Agents  Third in the second sec	
	Thickening Agents	
	• Flavors	
	• Seasonings	
	• Essences, Essences oil	
		L

V	Basic Methods of Cooking	16
	Heat Transfer	
	<ul> <li>Conduction, Convection; Radiation</li> </ul>	
	<ul> <li>Methods: Boiling, Baking; Simmering; Stewing; Braising;</li> </ul>	
	Broiling; Poaching; Grilling; Roasting; Frying, Steaming.	
	<ul> <li>Advantages and Disadvantages, Principles of each of the above</li> </ul>	
	Care and precautions to be taken, Selection of food for each	
	type of cooking	
	Fuels: Advantages& Disadvantage of fuels used in kitchen	
	• Gas	
	Charcoal	
	Electricity	
	<ul> <li>Tools and utensils used in kitchen</li> </ul>	

### Books Recommended

- 1. Bali, P. S. (2009). Food Production Operations. New Delhi: Oxford University Press.
- 2. Bali, P. S. (2012). Quantity Food production. New Delhi: oxford university press.
- 3. S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- 4. Thagan, P. (1999). Modern Cookery Vol I & II. New delhi: Orient Longman Ltd.
- 5. Arora, K. (2000). Theory of Cookery. New Delhi: frank Bros & Co (Publishers) ltd.
- 6. Wayne, G. (1995). Professional Cooking. USA: John Wiley & Sons.
- 7. *Larousse Gastronomique*. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- 8. Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- 9. Saraswat, A. (2003). Professional Chef. New Delhi: UBS Publishers distributors Pvt Ltd .
- 10. David Foskett, V. C. (2003). The Theory Of Catering. London: Book Power Publishers.
- 11. Mohini Sethi, S. M. (1997). *catering Management An Integral Approach*. New Delhi: New Age International (P) Ltd.
- 12. Wayne, G. (1995). Professional Baking . USA: John Wiley & Sons

## Food and Beverage Service Foundation –I

## 1-T-II

Theory – 80 Sessional -20 Total – 100

		Total – 100
Unit	Topics	Marks
I	<ul> <li>The Food &amp; Beverage Service Industry</li> <li>Introduction to the Food &amp; Beverage Industry</li> <li>Classification of Catering Establishments</li> </ul>	16
	<ul> <li>Classification of Catering Establishments</li> <li>(Commercial &amp; Non-Commercial, residential &amp; Non-residential)</li> <li>Inter-departmental relationships(Within F&amp;B and other department)</li> </ul>	
II	The Food & Beverage Service Areas  Restaurant Coffee shop Room Service Bars Banquets Snack Bar Executive Lounges Discotheque Night Club Specialty Restaurant Cafeteria service Fast food service Auxiliary areas Still Room/Pantry Store Room/ Silver Room / Plate room Inner room Kitchen stewarding	16
III	The Food & Beverage Service equipments Types & Usage of Equipments- Furniture, cutlery, flatware, Silverware & Glassware, hollow ware, Linen, Special Equipment, Care & maintenance	16
IV	Food & Beverage Service Personnel Food & Beverage Service Organization Structure - Duties & responsibilities of F&B staff Attributes of a waiter Basic Etiquettes	16
V	The Food & Beverage Service Method  • Table Service : Silver, English, American, Russian, French  • Self Service : Buffet & Cafeteria  • Specialized Service : Géuridon, Lounge & Butler  • Single Point Service : Takeaway, Vending, Kiosks, Food Courts & Bars	16

Books Recommended:

- Food and Beverage Service Lillicrap. D.R.; Edward Arnold Ltd. London
- Professional Food and Beverage Service Management Verghese Brian; Macmillan India Ltd.
- Food and Beverage management and Service –Waiter; Barrie & Jenkins London 1965.
- The Waiter Fuller John & Currie. A.J; Hutchinson
- Food and Beverage Service- Dhawan Vijay; Franc Bros &Co.
- The Steward, Dias. P

## Hotel Housekeeping Foundation -I 1-T-III

 $\begin{array}{c} Theory-80\\ Sessional\ -20\\ Total-100 \end{array}$ 

Unit	Contents	Marks
1	<ul> <li>Introduction</li> <li>Introduction and Importance of Hotel House-Keeping Department</li> <li>Basic layout of House-keeping Department</li> <li>Co-ordination of House-Keeping with other departments of the hotel</li> <li>Organization structure of HK department. (Large / medium/Small)</li> <li>Aims of professional House keeper</li> <li>Qualities of House Keeping staff.</li> </ul>	16
2	<ul> <li>Housekeeping Desk</li> <li>Importance, Role, Co-ordination, Role during Emergencies.</li> <li>General operations of control desk( Service by Desk)</li> <li>Handling telephone calls</li> <li>Handling Lost &amp; Found – Guest articles &amp; Hotel articles.</li> <li>Reports, Forms, &amp; Registers maintained at House Keeping desk.</li> <li>Daily routine and system</li> </ul>	16
3	Cleaning of guest Room and Public Areas  Principles of Cleaning Daily cleaning –(Occupied / Departure / Vacant/ Under Repair /VIP/DND rooms)  Weekly cleaning Spring cleaning Public area cleaning (Lobby/cloakroom/Restaurant/ Bar/Banquet Halls / Admin officer lifts & Elevations / staircase /Back areas / Front areas/ Corridor  Definition of Contract cleaning Evening Service (Turn down) Second Service Individual Cleaning and team (Group) Cleaning.	16
4.	Hotel Guest Room  Types of rooms  Basic layout of guest room  Layout of corridor;  Rules on guest floor  Furniture in Guest room  Beds, Mattress and Bedding  Fixture, Fittings Soft furnishings, Accessories	16

	<ul> <li>Guest supplies and Amenities in a guest Room</li> <li>Types of Linen and their sizes</li> <li>Replacement of Guest supplies and amenities (STD room, VIP room, VVIP room)</li> </ul>	
5	Cleaning equipments	
	Types of equipments: Manual & Mechanical	
	<ul> <li>Types of trolleys and caddies</li> </ul>	16
	Storage, use, upkeep, Maintenance	
	Selection	
	Pantry replacement	

## Books Recommended:-

- 1. Bansal, T. (2010). Hotel Facility Planning. New Delhi: Oxford University Press.
- 2. Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.
- 3. Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.
- 4. Singh, M. (2012). Hotel Housekeeping. New Delhi: Tata McGraw-Hill.

## FRONT OFFICE FOUNDATION-I 1-T-IV

Theory – 80 Sessional -20 TOTAL 100

UNIT	CONTENT	MARKS
I	Introduction To Hotel Industry  •Definition of Hotel • Development of Hotel industry with reference to India and world • Classification of Hotel • Star classification • Locations • Size • Type of Clientele	16
	Different Department of Hotel Introduction to Front Office Department Importance of Front Office Department •Different sections of front office department •Layout of Front Office (lobby and back office) •Equipments and furniture of Front Office	
II	<ul> <li>Staff organization of front office (small, medium, large, hotels)</li> <li>Food Plans</li> <li>Symbols and abbreviations used operations in Front office operations</li> <li>Importance and Role of Front Office staff.</li> <li>Personality traits of front office staff</li> <li>Duties and responsibilities of Receptionist</li> <li>Job description of front office Manager</li> <li>Lobby manager • Receptionist • Reservationists</li> <li>Hotel Brochures and Tariffs.</li> </ul>	16
	Different types of room rates Basis of charging tariffs Use of brochure and tariffs  Communication Co-ordination of front office with other departments.  Handling of Telephone Manners Front Office responsibilities Communication – internal and interdepartmental.  Guest services – basic information.	
IV	Reservation  Meaning and Need of Reservation Sources of Reservation Reservation Process Advance letting out chart Density chart Booking diary Reservation form Whitney system of Reservation Whitney rack Whitney slip Changing system of reservations	16

V	Registration	16
	<ul> <li>Meaning and importance of Registration Procedure –</li> </ul>	
	Arrival stage	
	<ul> <li>Guest with advance reservation</li> </ul>	
	• Walk-in guest –	
	<ul> <li>Right for reservation, advance payment policy.</li> </ul>	
	Registration Records –	
	Registration Form,	
	<ul> <li>Front office terminology.</li> </ul>	

### Books Recommended:-

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
- S.K.Bhatnagar. (2002). Front Office Management. New Delhi: Frank Bros.& co(publishers)ltd.
- Singh, D. R. (2000). Front Office management. New Publication: Aman Publication.

### **ENGLISH & COMMUNICATION SKILL**

### 1-T-V

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	Marks
1	Listening Skills	16
	Communication – Types and Process	
	Introduction, definition	
	Process of communication	
	• Direction of communication – up – wards, downward, horizontal,	
	vertical and diagonal	
	• Types of communication – formal, informal, verbal, non-verbal, oral	
	and written	
	• Interpersonal communication – one way / two way elements of	
	communication	
	Importance of Listening Skills	
	Developing Listening Skills	
	Sessional Work	
	Activities related to Listening Skills	
	a)Telephonic conversation	
	b)Situational listening Skills	
	(Meeting, Dialogue, Seminars etc)	
2	Effective Public Speaking	16
	1)Voice training and expression	
	2)Presentation Techniques	
	3)Non verbal communication:	

	Туре	Types of NonVerbal Communication:	
	Two	types of NonVerbal Communication	
	Hapt	ics, Chronemics, Kinesis, artefacts, and oculesics	
3	Gran	nmar	16
	1)	Articles	
	2)	Preposition	
	3)	Active and Passive Voice	
	4)	Subject Verb Agreement	
	5)	Tenses	
	6)	Correction of Errors	
	GRA	MMAR EXERCISE	
4	4 1	. Paragraph Writing	16
	2	2. Précis Writing	
	3	3. Comprehension Passage	
	4	. Advertisements	
5	1	. Hotel Related Generic Vocabulary for Eg:	16
		amenities, brochures, damage charge, housekeeping,	
		maid,kitchenette,vending machine,wake up call	
	2	2. Business Letters	
		Complaint letter	
		Enquiry letter	
		E-mail writing	
		Quotation letter	

### Books Recommended:-

- 1. Wren and Martin English Grammar
- 2. Examine your English by Margaret M. Malson, published by Orient Longman
- 3. Common Mistakes in English by T.J.Fitkies, Published by Orient Longman
- 4. Developing Communication Skills by Krishna Menon and Meera Banerjee, Published by Macmillan India Ltd.
- 5. Communications in Tourism and Hospitality, Lynn Van Der Wagen, Hospitality Press.
- 6. Professional Communication Skills : By Pravin S.R.Bhatia, A.M Sheikh: S.Chand and company
- 7. English Grammar Composition and Effective Business Communication By M.A. Pink, S.E.Thomas: S.Chand
- 8. Contemporary English Grammar Structures and Compositions by David Green Macmillan Publication
- 9. English At The Workplace Department of English, University of Delhi, Chief Editor: MuktiSanyal Macmillan Publication
- 10. Presentations (The Business Skills Series) by Anne Laws Orient Black Swan
- 11. Applied English Grammar and Composition Dr. P.C.Das New Central Book Agency(P) Ltd
- 12. Business Benchmark, Upper Intermediate Student's Book Guy Brook- Hart Cambridge University Press
- 13. 7 Habits of Highly effective people :Steven Covey, Effective Technical Communication, M Ashraf Rizvi, Mc Graw Hill Education (India) Pvt. Ltd New Delhi

Unit	Content	Marks
I	Introduction To Hygiene in Hospitality Sector	16
	➤ Introduction and Importance of hygiene in hotel industry	
	Personal Hygiene.	
	Food Hygiene.	
	➤ Work place Hygiene	
	➤ Food Safety Management System- food safety elements, implementation	
	of FSMS, Prerequisites	
II	Implementing principles of hygiene in the various departments of a hotel	16
	Food & Beverage production (Kitchen)	10
	Food & Beverage Service	
	➤ Housekeeping	
	> Front office	
	> Engineering	
	<ul><li>Training and HR</li></ul>	
	/ Truming and Tite	
III	Purchasing, Receiving And Storage of Foods	16
	Procedures while purchasing and receiving foods	
	Importance of storage of food	
	Points to be considered while storing food	
	Classification of food according to ease of spoilage	
	Storage of leftover food, hot food and cooling of foods	
	Various storage zones-dry, refrigerator, freezer- special reference to	
	temperatures	
	Sanitary procedure followed while preparing and storing foods	
IV	Contamination And Spoilage	16
	Contamination and food spoilage	
	Conditions which lead to spoilage	
	Signs of spoilage in various foods	
	Microbes and their role in food spoilage	
	Factors affecting and controlling microbial growth	
	Food borne illness and remedies	
V	Food laws and regulations	16
	The need for food laws,	-
	> AGMARK, ISI, ISO	
	➤ HACCP	
	➤ The Food Safety and Standards Act-2006 – General Principles of Food	
	Safety, Responsibilities of the food business operator, Enforcement of the	
	Act, Offences and penalties	
	Codex Alimentarius	

## Books Recommended:

- 1. Jill, T. (1992). Food hygiene for food handlers- second edition. . The Macmillan press Ltd.
- Kinton,R. (2001). Theory of Catering-Ninth Edittion. East Lothian, Scotland. Scotprint
   Roday,S. (2008). Food Science & Nutrition. New Delhi. Oxford University Press

- 4. Roy, H. (1988.). Safety in Catering A guide for supervisors and managers. The Macmillon press Ltd. .
- 5. Southgate, J. S. (1986). The science of catering 2nd edition. Edward Arnold.
- 6. Sussams, M. C. (1988). Success in principles of catering second edition
- 7. Sapra N. (2015) The Hospitality Industry, Significance and Application of HACCP,

## FOOD PRODUCTION FOUNDATION

## 1-P-I

PRACTICAL	CONTENT
I	Cut of vegetable 1. intro to equip / Rota / Indenting
II	Indian Menus – 5 (Six Course Menu)
	Roties - 4 Varieties
	• Dal - 3 Varieties
	Vegetable 3 / Paneer 2 Varieties
	Meat 2/Chicken2/Fish2 Varieties
	Rice-4 Varieties
	Sweets -4 Varieties
III	Continental -4(Six course menu)
	Soup (Thick, Thin, Cream soups)
	Main course (Four vegetarian, Four non-vegetarian)
	Accompaniments(vegetables, salads, potatoes)
	Desserts (Caramel Custard, Honeycomb mould, coffee mousse)
IV	Snack Menu – 2
	South Indian
	Parathas
V	Quick Bread- Pour batters(waffles/pancakes/popovers)
	Drop batters (muffins/coffee cakes/biscuits)
VI	Cakes
	With Shortening – pound cake, cup cake,
	Un-shortened- Sponge Cake
	Combination- Chiffon Cake
VII	Cookies
	Drop Cookies
	Bagged out cookies
	Coconut Macaroon

## FOOD & BEVERAGE SERVICE FOUNDATION – I

## 1-P-II

Sr.No	Content
1.	Familiarization of F&B Service equipment, Care & Maintenance of F&B Service equipment
2.	Stacking Sideboard
3.	Napkin Folds
4.	Carrying a Tray / Salver
5.	Laying a Table Cloth, Changing a Table Cloth during service
6.	Service of Water
7.	Holding Service Spoon & Fork
8.	Compilation and service of Menu 3 Course 4 Course 5 Course 6 course 7 course
9.	Changing dirty ashtray
10.	Crumbing and clearance

## Housekeeping Foundation –I 1-P-III

Sr.	Practical
no	
1	Handling telephone calls
	Handling of lost and found
	Filling Forms and registers at the desk
2	Cleaning of room
	Cleaning of bathroom
	Making of bed
3	Mechanical cleaning- sweeping, mopping, washing of floors
	Vacuum cleaning- floors, carpets, upholstery

## FRONT OFFICE FOUNDATION-I 1-P-IV

SR. No	CONTENT
1	Do's and Don'ts of Front desk Back office Front desk
2	Grooming of Front office staff i) General hygiene ii) Posture iii) Personal Grooming
3	Handling of Brochures Handling Tariff cards
4	Industrial Visit to hotel :- Front Office
5	Telephone handling - Telephone manners, How to Handle calls, Screening calls and Transferring calls
6	Information regarding Hotel and facilities offered on telephone and in person.
7	Assignments: Visit tohotels of city and draw the layout of the lobby of the hotel. Collection of tariff card and brochures of the hotel.  Tourism information of Indian States and Capital, Railway information.  Local City Knowledge.  10 Names of national and international hotel chain with their company name.

## COMMUNICATION SKILLS

## 1-P-V

## 10 Marks each

- 1) Telephonic conversation
- 2) PPT Presentation
- 3) Grammar
- 4) Advertisement Copy
- 5) Hotel Related Generic Vocabulary

## Semester- II FOOD PRODUCTION FOUNDATION 2-T-I

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	<ul> <li>Foundation of continental cookery</li> <li>Stocks: Definitions; classification, Preparation, recipe of 1 lt. storage, uses, care, (7) golden rules of stock making.</li> <li>Soups: Definitions; Classification, Consommé (recipe 1 lt.), garnishes for all kinds of soups, accompaniments for soups</li> </ul>	16
П	<ul> <li>Sauces: Definition: Classification/ compositions, recipe of mother sauces – 1 lt. Derivatives- any 7</li> <li>Fumets, Glazes, Essences, Aspics</li> </ul>	16
III	<ul> <li>Kitchen Layouts</li> <li>Layout of receiving areas.</li> <li>Layouts of service and wash up.</li> <li>Butchery and vegetable mis-en place area.</li> <li>Cold kitchen, Hot kitchen, Garde manger, Bakery and Confectionery</li> <li>Kitchen Stewarding</li> <li>Organization Layout</li> <li>Equipment required</li> <li>Importance of kitchen stewarding</li> </ul>	16
IV	Vegetable And Fruit Cookery  Introduction – Classification of vegetables  Pigments and color changes  Effects of heat on vegetables and Fruits  Classification of fruits  Uses of fruit &vegetables in cookery	16
V	Rice, Cereals & Pulses  Introduction Classification and identification Cooking of rice, cereals and pulses Varieties of rice and other cereals	16

### **Books Recommended**

- Bali, P. S. (2009). Food Production Operations . New Delhi: Oxford University Press.
- Bali, P. S. (2012). *Quantity Food production*. New Delhi: oxford university press.
- S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- Thagan, P. (1999). *Modern Cookery Vol I & II*. New delhi: Orient Longman Ltd.
- Arora, K. (2000). *Theory of Cookery*. New Delhi: frank Bros & Co (Publishers) ltd.
- Wayne, G. (1995). Professional Cooking. USA: John Wiley & Sons.

- Larousse Gastronomique. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- Saraswat, A. (2003). *Professional Chef.* New Delhi: UBS Publishers distributors Pvt Ltd.

## FOOD & BEVERAGE SERVICE FOUNDATION-II 2-T-II

Theory – 80 Sessional -20 Total – 100

Unit	Topics	Marks
I	Mise-en-Scene	16
•	• Mise-en-place	10
	• Receiving the Guest	
	<ul> <li>Points to be remembered while laying a Table</li> </ul>	
	• Points to be observed while waiting at a table	
II	Non-Alcoholic Beverages	16
	Classification (Nourishing, Stimulating and Refreshing beverages)	
	A. Tea	
	- Types & Brands,	
	B. Coffee	
	- Types & Brands,	
	C. Juices, Soft Drinks, Mock tails, mineral water.	
III	Room Service/ In Room Dining Service	16
	Introduction, general principles, pitfalls to be avoided	
	Cycle of Service, scheduling, staffing, Room service menu planning	
	Forms and Formats, thumb rules, Use of technology for room service	
	Order Taking, Suggestive Selling, breakfast cards, Time management-	
	lead time from order taking to Clearance, amenity vouchers	
IV	Menu	16
	Origin of Menu, Objectives of menu, Types -Ala Carte, Table D'hôte,	
	carte du jour, plat du jour. Menu Planning, considerations and	
	constraints,13 Course French Classical Menu, French name of dishes	
	Menu terminology	
	Simple control system	
	Necessity and functions of a control system, Billing Methods – Duplicate	
	& Triplicate System, KOTs & BOTs, Computerized KOTs (Kitchen Order	
	Ticket, Beverage Order Ticket), Presentation of bill.	
V	Tobacco	16
	History / Country / Types	
	Cigarettes – Types and Brand names	
	Cigars – shapes, sizes, colors and Brand names	
	Storage of cigarettes & cigars	

### Books Recommended:-

- Andrews, S. (2003). *Food and Beverage Service (Training Manual)*. New Delhi: Tata Mc Graw-hill.
- Dennis Lillicrap, J. C. (2002). *Food and Beverage Service*. London: Hodder and Stoughton Educational.
- Dhawan, V. (2003). *Food & Beverage Service*. New Delhi : Fraank Bros & co. (Publishers) ltd.
- Singaravelavan, R. (2011). *Food and Beveragae Service*. New Delhi : Oxford University press.'

- Ahmed, M. (2005). Food and Beverage Services. New Delhi: Anmol Publication
   Verghese, B. (1999). Professional Food and Beverage Service Management. Bangalore: Macmillan Indian ltd.

## Housekeeping Foundation-II 2-T-III

Theory – 80 Sessional -20 Total – 100

Unit	Contants	Total – 10
1	Cleaning Agents	Marks
1	Cleaning Agents  Types of cleaning agents	
	<ul> <li>Types of cleaning agents</li> <li>Characteristics of good cleaning agent</li> </ul>	16
	Characteristics of good cleaning agent     Dh scale and cleaning with their application	10
	Ph scale and cleaning with their application  Cleaning and dusts (Demostis (Industrial))	
	Cleaning products (Domestic / Industrial)      Distribution & Control	
	Distribution & Control	
	• Green cleaning	
2	Blue Cleaning      Control of the Control of t	
2	Composition ,Care and cleaning of Different surfaces	
	• Metals	16
	• Glass	10
	• Ceramics	
	• Wood	
	• Stone	
	• Leather	
	• Rubber	
3.	Textiles	
	Types of Fabrics	
	<ul> <li>Properties of Fabric</li> </ul>	
	Fabric identification	16
	Characteristics of various fabrics	16
	Linen Room	
	Types of linen Room	
	Layout of linen Room	
	<ul> <li>Equipments&amp; accessories in linen Room</li> </ul>	
	<ul> <li>Organization (staffing) of linen Room</li> </ul>	
	<ul> <li>Storage facilities &amp; conditions</li> </ul>	
	<ul> <li>Linen exchange procedure</li> </ul>	
	<ul> <li>Selection of linen and purchase of linen</li> </ul>	
	<ul> <li>Linen Inventory; par stock –</li> </ul>	
	Factors affecting par stock; calculation	
4	Uniform Room	
	Layout of uniform Room	
	<ul> <li>Equipment &amp; accessories required</li> </ul>	16
	<ul> <li>Organization (staffing) of uniform Room</li> </ul>	
	<ul> <li>Storage facilities and conditions</li> </ul>	
	Exchange procedure	
	Types and selection of uniform	
	Maintenance and care of uniforms	
	<ul> <li>Inventory; par tock – Factors affecting par stock;</li> </ul>	
	calculations.	
	• Uniform designing :- Importance, types, characteristics	
	Tailor Room	
	<ul> <li>Functions of tailor room, tasks in tailor room</li> </ul>	
	Equipments used in tailor Room	

5	Laundry	
	Laundering of Hotel linen	
	<ul> <li>In house Vs contracting, merits &amp; Demerits</li> </ul>	
	<ul> <li>Equipments used in a Laundry: (Washing machine, Hydro</li> </ul>	
	extractor, Tumble, Dryer, calendar or flat work Iron, steam	
	press ,Collar press ,pressing tables.)	16
	<ul> <li>Cleaning agents</li> </ul>	
	<ul> <li>Dry cleaning</li> </ul>	
	<ul> <li>Blueing</li> </ul>	
	<ul> <li>Starching</li> </ul>	
	<ul> <li>Procedures of a Laundry (work flow)</li> </ul>	
	<ul> <li>Wash cycle: Independent, Continuous batch process</li> </ul>	
	<ul> <li>Linen and load calculations</li> </ul>	
	<ul> <li>Linen life span</li> </ul>	
	• Lay out	
	Stains & stain Removal	
	Laundering of Guest linen	
	Guest Laundry form	
	<ul> <li>Guest laundry handling: collection, delivery cycle, billing,</li> </ul>	
	complaints regarding laundry: missing and mending	
	<ul> <li>Care labels</li> </ul>	

## Books Recommended:-

Bansal, T. (2010). *Hotel Facility Planning*. New Delhi: Oxford University Press. Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.

Raghubalan, G. (2011). Hotel Housekeeping Operations and Management. New Delhi, India: Oxford University Press.

Singh, M. (2012). Hotel Housekeeping. New Delhi: Tata McGraw-Hill.

## Front Office Foundation-II 2-T-IV

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	CONTENT	16
	Reservations Importance of guest cycle (Various stages, sectional staff in contact during each stage) Modes and sources of reservation. Procedure for taking reservations (Reservation form, conventional chart, density chart, booking diary with their detailed working and formats) Computerized system (CRS, Instant reservations) Types of reservation (guaranteed, confirmed, groups, FIT) Procedure for amendments, cancellation and overbooking.	
II	Pre-Arrival Procedures Pre arrival activities(Preparing an arrival list, notification etc) Procedure for VIP arrival. Procedure for group arrival(special arrangements, meal coupons, etc)	16
III	Guest Arrival Types of registration.(Register, Loose Leaf, Registration Cards) Receiving guests. Arrival procedure for various categories of guests (Foreigners along with C-forms, FITs- walkin, with confirmed reservation) Notification of guest arrival. Criteria for taking advance.(Walk-ins, Scanty Baggage etc) Front office terminology related to: Reservation, Reception and Registration	16
IV	Guest Stay Rooming a guest (introduction to the hotel facilities, orientation of the room) Procedure for room change Safe deposit procedure. Assisting guest with all possible information and help (medical etc.) Handling guest messages.	16
V	Guest Departure Departure notification Task performed at bell desk, cashier /reception. Express check outs Late check outs and charges. Methods of Payment Credit card handling Traveler cheques, Personal checks Handling cash Indian, Foreign currency Other methods of payment [Travel agent, Bill to Company etc-] Front office terminology related to: Reservation Reception Registration	16

#### Books Recommended:

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
- S.K.Bhatnagar. (2002). *Front Office Management*. New Delhi: Frank Bros.& co(publishers)ltd.
- Singh, D. R. (2000). Front Office management. New Publication: Aman Publication.

Communication, Generic Skills& Personality Development 2-T-V

Theory – 80 Sessional -20 Total – 100

### Unit I

1)Bio-data /Resume

2)Job Application

3)Technical report writing

Official Report Writing

- Industrial Visit Report
- Travel Report
- Workplace Report
- Inventory Report
- Feasibility Report
- Summer Training

4)Creating a write up for an event:

- 1) Notices
- 2) Press notes
- 3) Circulars
- 4) Memos

## Sessional Work

Job Application Report Writing Notices/ Circulars

### Unit II

Grammar Unit

1)Correction of Errors

2)Direct and Indirect Speech

3) Active and Passive Voice

4)Transformation of Sentences

### Communication and Barriers of Communication

- Non-verbal communication bar chart, pie chart, organizational chart, the importance of non verbal communication
- Difference between verbal and non-verbal communication

Types of barriers – physical, mechanical, semantic, cultural

#### Sessional Work

How to overcome barriers of Communication

#### Unit III

- 1) Dialogue writing
- 2) Group Discussion
- 3) Role Playing

### Sessional Work

Dialogue writing Group Discussion

#### Unit IV

- 1) Professional Manners and Etiquettes
- 2) Personal Interview Techniques
- 3) Meeting Agendas and Minutes writing

### Sessional Work

Role Playing

Mock personal interviews

Mock Professional situations

#### Unit V

### Soft Skill Development

- 1) Goal Setting
- 2) Team Building
- 3) Time Management
- 4) Stress Management
- 5) Health and Hygiene

## Seminar Presentation Techniques

### Sessional Work

Presenting a seminar on a selected topic

#### **Books Recommended**

- Professional Communication Skills : By Pravin S.R.Bhatia, A.M Sheikh: S.Chand and company
- English Grammar Composition and Effective Business Communication By M.A. Pink, S.E.Thomas: S.Chand
- Contemporary English Grammar Structures and Compositions by David Green Macmillan Publication
- English At The Workplace Department of English, University of Delhi, Chief Editor: MuktiSanyal

Macmillan Publication

- Presentations (The Business Skills Series) by Anne Laws Orient Black Swan
- Applied English Grammar and Composition Dr. P.C.Das New Central Book Agency(P) Ltd
- Business Benchmark, Upper Intermediate Student's Book Guy Brook- Hart Cambridge University Press
- 7 Habits of Highly effective people :Steven Covey
   Effective Technical Communication, M Ashraf Rizvi, Mc Graw Hill Education (India) Pvt.
   Ltd New Delhi

## Food Science & Nutrition 2-T-VI

Theory – 80 Sessional -20 Total – 100

I	NUTRITION. Introduction Definition of term "nutrition", nutrients Importance of food - physiological, psychological & sociological importance. Energy, Unit, Factors affecting energy requirements, Dietary sources of energy, and concept of energy balance. Balanced diet, Definition, Importance of balanced diet Basic five food groups. Malnutrition & its prevention. Menu planning - factors affecting meal planning	16
II	Food adulteration Definition, Its effect on our health.  • Common adulterants Emulsions • Types of emulsions • Emulsifying agents • use of food emulsion with special reference to mayonnaise  Browning reaction, causes, desirable and undesirable effects in food preparation, Prevention of undesirable browning.	16
III	Carbohydrates      Definition, composition, classification     Functions of carbohydrates in the body     Dietary sources & Daily requirements     Effects of deficiency and excess  Lipids Definition, Functions, Classification: saturated and unsaturated fat. Dietary sources and requirements Effects of deficiency and excess Cholesterol, Effects of increasing in cholesterol contents in the dietfactors increasing its level in Blood.	16
IV	Proteins .  Definition ,Composition ,Classification based on nutritional quality Mutual supplementation to improve the quality of vegetable proteins with low budget Functions , dietary sources , Requirements; effects of deficiency and excess  Vitamins Classification of vitamins Functions, sources and deficiency of fat soluble vitamins – A, D, E, K Functions, sources &- deficiency of water soluble vitamins – Vitamin c, Thiamine, Riboflavin, Niacin, B 12, Folic acid.  Minerals. Functions and classification of minerals in general Functions, food sources, requirements of calcium, iron, iodine, fluorine and na (sodium)	16

V	Water ,Importance of water in health ,Water balance ,Dehydration, heat cramps and methods to prevent	16	
	Nutritional losses upon cooking and the methods to prevent the same [Mechanical, Leaching, Enzymatic action, Oxidation, Heat,,Acid and alkalis]		
	Effect of heat on proteins: denaturation, coagulation, Change in starch on cooking • Gelatinization of starch Rancidity: factors affecting rancidity, prevention of rancidity, hydrogenation		

- Michael Colleer and ColineSussams, Success in Principles of Catering 2<sup>nd</sup> edition (1988)
- J.A. Stretch and H.A. Southgate, The Science of Catering. 2<sup>nd</sup> edition (1986)
- W.C. Frazier, D.D. Westhoff, Food Microbiology 3<sup>rd</sup> edition (1991)
- Meyer, Food Chemistry.
- M. Swaminathan- Essentials of food and Nutrition, Volume I and II, Ganeshand Company, Madras.
- 6. Food and Nutrition- A text book of Home Science for senior students, Arya Publishing House, New Delhi.
- Joshi Shubangini, Nutrition and Dietetics; Tata McGraw-Hill Publishing Company Limited.
- C. Gopalan, B.V. Rama Shastri and S.C. Balasubramanian; Nutritive value of India Foods, National Institute of Nutrition (ICMR), Hyderabad, India.

# FOOD PRODUCTION FOUNDATION-II 2-P-1

Term Work Marks-20
Practical – 80
Total- 100

	Total- 100
PRACTICAL	CONTENT
I	Indian Menus – 5 (Six Course Menu)
	• Roties - 4 Varieties
	• Dal - 3 Varieties
	<ul> <li>Vegetable 3 / Paneer 2 Varieties</li> </ul>
	<ul> <li>Meat 2/Chicken2/Fish2 Varieties</li> </ul>
	• Rice-4 Varieties
	• Sweets -4 Varieties
II	Continental -4(Six course menu)
	<ul> <li>Soup (Thick, Thin, Cream soups)</li> </ul>
	<ul> <li>Main course (Four vegetarian, Four non-vegetarian)</li> </ul>
	<ul> <li>Accompaniments(vegetables, salads, potatoes)</li> </ul>
	<ul> <li>Desserts (Sundae, Trifle pudding, fresh fruit platter, Chocolate pudding)</li> </ul>
III	Snack Menu –2
	North Indian
	Poha/Cutlet
IV	Cakes
	<ul> <li>With Shortening – Fruit cake, Layer cake</li> </ul>
	Un-shortened- Angel cake
V	Cookies
	<ul> <li>Short dough cookies</li> </ul>
	<ul> <li>Rolled Cookies</li> </ul>
	Ice box Cookies
	Pastries (Demonstrations)
	Short Crust
	<ul> <li>Danish</li> </ul>
	• Flaky
	• Choux

# FOOD & BEVERAGE SERVICE – II 2-P-II

 $\begin{array}{c} \text{Term Work Marks-20} \\ \underline{Practical-80} \\ \text{Total-} \ 100 \end{array}$ 

Sr.No	Content
1	Dining & Service etiquettes
2	Receiving the guest, presenting the menu, taking orders
3	Compilation and service of French Classical Menu
4	<ul> <li>Tea Service</li> <li>Coffee Service</li> <li>Mock tails- Preparation &amp; Service</li> <li>Service of Juices, Soft drinks, Mineral water, Tonic water</li> <li>Cocoa &amp; Malted Beverages Service</li> </ul>
5	Telephone handling in room dinning
6	Tray/Trolley Set-Up & Service:-  Room Service Tray Setup Room Service Trolley Setup
7	Handling Guest Complaints
8	Table Exhibits/ Layouts & Service  • A La Carte Cover  • Table d' Hotel Cover  • English Breakfast Cover  • Continental Breakfast Cover  Afternoon Tea Cover/High Tea Cover
9	Presenting the Bills

# Housekeeping Foundation II 2-P-III

 $\begin{array}{c} \text{Term Work Marks-20} \\ \underline{\text{Practical} - 80} \\ \text{Total- } 100 \end{array}$ 

	1000 100
Sr. no	Practical
1	Metal cleaning
	Glass cleaning
	Wood cleaning
	Leather
	Rubber
02	Designing uniform
	For F&B, FO, HHK, FP 7 Bakery, security- for managers, supervisors and low level
	management.
	Understanding equipments used in tailor room
03	Hand washing
	Machine washing
	Bluing
04	Stain removal

## Front Office Foundation -II 2-P-IV

 $\begin{array}{c} Term\ Work\ Marks-20\\ \underline{Practical-80}\\ Total-\ 100 \end{array}$ 

S no	CONTENT
1	Knowledge of records and formats used in reservation
2	Basic knowledge of records of pre registration and arrival
3	Check in procedures
4	Procedure for room change.
5	Paging.
6	Message handling-in house and out-house
7	Checkout procedures
6	Assignments Knowledge of countries, Capital and currencies, Languages, Music, Dance and festivals Of India. Hotel Chains (National & International)

### **ENGLISH & GENRIC SKILLS** 2-P-V

Term Work Marks-20 Practical – 80 Total- 100

- Technical report writing
   Grammar
- 3) Role Playing
- 4) Meeting Agendas and Minutes writing
- 5) Presenting a seminar on a selected topic
- 6) Technical report writing
- 7) Grammar
- 8) Role Playing
- 9) Meeting Agendas and Minutes writing
- 10) Presenting a seminar on a selected topic

## Semester III FOOD PRODUCTION OPERATION 3-T-I

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	<ul> <li>Classical Indian National Cookery</li> <li>Introduction to Cuisines of India – Kashmir, UP, Punjab, W.B., Assam, Orissa, Goa, Rajasthan, Maharashtra, Gujarat, Kerala, Tamil Nadu, Andhra Pradesh, Karnataka.</li> <li>Factors affecting eating habits, geographic location, Historical background &amp; seasonal availability of raw materials</li> <li>Traditional preparationfor festivals &amp; special Occasion</li> <li>Utensils, special equipments</li> <li>staple diet, Snacks.</li> <li>Service in that particular state</li> <li>Sweets</li> </ul>	16
II	<ul> <li>Basic Spices &amp; Condiments</li> <li>Spices used in Indian cookery</li> <li>Role of spices in Indian cookery</li> <li>Indian equivalent of spices (names)</li> <li>Masalas used in Indian Cookery</li> <li>Blending of spices &amp; concept of masala</li> <li>Different masalas used in Indian cooking -wet &amp; dry - Dhansak, Goda etc.</li> <li>Varieties of masalas available in different regional areas-</li> </ul>	16
III	<ul> <li>A. Indian pastes &amp; gravies</li> <li>Basic Indian pastes used in Indian Cookery</li> <li>Different gravies used in Indian Cookery: Red-Makhani, Kadhai, Green, White, Yellow</li> <li>Recipes of each Gravy for 100 Pax.</li> <li>Examples of dishes of each Gravy</li> <li>B. Ethnic traditions of Muslims, Jains, Christians, Parsis, Buddhist, Hindus, Sikhs</li> </ul>	16
IV	<ul> <li>Kitchen Equipments used in Quantity Cookery</li> <li>Different types of equipments(Heat generating and Refrigeration equipments)</li> <li>Storage tables and hand tools</li> <li>Uses, Maintenance, and Criteria for selection Kitchen Equipment used in Quantity Cookery</li> </ul>	16
V	<ul> <li>Quantity Kitchen Management</li> <li>Layout of (large) Qty Kitchens, Institutional / Industrial &amp; Flt. Kitchen</li> <li>Work flow in quantity kitchens</li> <li>Parameters for Quantity Menu Planning</li> <li>Canteens for school &amp; college</li> </ul>	16

- Philanthropic institution
- Industrial canteen
- Airlines
- Seaways
- Hospitals
- Function Catering (outdoor Parties)

Menu planning for each of above

- Bali, P. S. (2009). Food Production Operations. New Delhi: Oxford University Press.
- Bali, P. S. (2012). *Quantity Food production*. New Delhi: oxford university press.
- S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- Thagan, P. (1999). *Modern Cookery Vol I & II*. New delhi: Orient Longman Ltd.
- Arora, K. (2000). *Theory of Cookery*. New Delhi: frank Bros & Co (Publishers) ltd.
- Wayne, G. (1995). *Professional Cooking*. USA: John Wiley & Sons. *Larousse Gastronomique*. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- Saraswat, A. (2003). Professional Chef. New Delhi: UBS Publishers distributors Pvt Ltd.
- David Foskett, V. C. (2003). *The Theory Of Catering*. London: Book Power Publishers.
- Mohini Sethi, S. M. (1997). catering Management An Integral Approach. New Delhi: New Age International (P) Ltd.
- Wayne, G. (1995). Professional Baking. USA: John Wiley & Sons

# FOOD & BEVERAGE OPERATION- I 3-T-II

Theory – 80 Sessional -20 Total – 100

Unit	Topics	Marks
	Alcoholic Beverage (Wines )	16
	• Introduction, definition, History, classification;	10
	<ul> <li>Structure of grapes,</li> </ul>	
	Old World wines (Principal wine regions, wine laws, grape varieties,	
	production and brand names)	
	France- Champagne	
II	Wines of	16
	<ul> <li>Germany</li> </ul>	
	<ul> <li>Italy- Asti Spumante, Chianti, Marsala</li> </ul>	
	• Spain- Sherry	
	Portugal- Port and Madeira	
	Australia	
III	New World Wines (Principal wine regions, grape varieties and brand names)	16
	• USA	
	Australia	
	• India	
	• Chile	
	South Africa	
	Food & Wine Harmony; Storage of wines, Wine terminology (English &	
	French)	
	Aperitifs	16
	History / Origin, Definition, Production, Types / classification	
	Name of aperitifs and Liqueurs along with	
	Country of origin	
	Pre-dominant flavors	
	• Service	
17	Brand names	1.0
V	Beer	16
	• Introduction -	
	<ul><li>Ingredients</li><li>Manufacture</li></ul>	
	• Types & brands – Indian and international, Special beers	
	• Storage & service	
	Brief introduction about Other fermented and brewed beverages – Sake, Cider,	
	Perry	
	Other Alcoholic Beverages- Absinthe, Ouzo, Aquavit, Slivovitz, Arrack	

## Housekeeping Operation – I 3-T-III

Theory – 80 Sessional -20 Total – 100

		- 100
Unit	Contents	Marks
1	Interior Designing	
	Objectives of Interior Design	
	<ul> <li>Basic types of design</li> </ul>	
	Elements of design	16
	<ul> <li>Principles of design</li> </ul>	
	<ul> <li>Units of design</li> </ul>	
2	Colour	
	Colour wheel	
	Importance & Characteristics	
	Colour scheme	16
	Properties of colour	
	Effects of colour	
3	Lighting, Heating and Ventilation:	
	Importance of Lighting	
	• Types ( Classification)	
	Methods of Lighting	16
	Lighting plans	
	Heating and Ventilation	
4	Floor finishes:	
	• Types	
	Characteristics	16
	• maintenance	
	Wall coverings	
	• Types	
	Characteristics	
	maintenance	
5	Window treatment	
	Types of windows	
	Classification of window treatment	16
	Curtains headings and accessories	
	<ul> <li>Measurement and installation of drapes</li> </ul>	
	1.10 do di cinicini di	1

- Bansal, T. (2010). *Hotel Facility Planning*. New Delhi: Oxford University Press.
- Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.
- Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.
- Singh, M. (2012). *Hotel Housekeeping*. New Delhi: Tata McGraw-Hill.

## FRONT OFFICE OPERATIONS-I 3-T-IV

Theory – 80 Sessional -20 Total – 100

	Total – 10	
UNIT	CONTENT	MARKS
I	Function of Reception	16
II	Bell Desk Operations Importance of bell desk, Bell boy control, Handling of luggage, Left luggage,procedure Handling of group luggage,concierge, Handling of scanty baggage, Paging systems Reservation Activities  • Group booking procedure  • Computerized reservation  • Centralized reservation  • Complete procedure of Whitney system of reservation. • Guaranteed and Non Guaranteed reservation  • Overbooking • Forecasting	16
III	Registration  • Handling Registration for individuals • Handling Registration for groups • Handling Registration foreigners • Room change Procedure • Knowledge of passport, VISA for registration purpose.	16
IV	Departure Procedure  • Meaning of check-out  • Express check-out Procedure  • Late check-out  • Late c	16
V	Front Office accounting system Handling of credit instruments. Procedure of Handling of credit cards Handling of foreign exchange, FXA, FXB, Billing procedure, Mechanical billing NCR Computerized Billing	16

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
- S.K.Bhatnagar. (2002). Front Office Management. New Delhi: Frank Bros. & co(

## publishers)ltd.

• Singh, D. R. (2000). Front Office management. New Publication: Aman Publication

## FRENCH 3-T-V

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	• The Alphabets • Accents • Numbers • Articles- Definite/ Indefinite •	16
II	<ul> <li>Days of the week/months/date • Nouns/prepositions • Glossary of general food items Auxiliary Verbs</li> <li>Adjectives of profession/ nationality</li> <li>Time</li> </ul>	16
III	<ul> <li>Ist Group Verbs • Feminine and Phralisation of nouns • Culinary terms in French</li> <li>Feminine and Pluralisation of Adjectives</li> <li>IInd group verb</li> <li>"Formules de Politesse"</li> </ul>	16
IV	<ul> <li>Future and past tense</li> <li>Currency/weights and measures</li> <li>Negation &amp; Interrogation</li> <li>Adverbs and Pronouns</li> <li>Basic French conversation with guests</li> <li>IIIrd group Verbs</li> </ul>	16
V	<ul> <li>Translation</li> <li>Glossary terms- Brigade/equipments/ingredients/ classical menus/wine</li> </ul>	16

# HOTEL ENGINEERING &FACILITY PLANNING 3-T-VI

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	Maintenance Department	16
	Definition, scope, objectives	
	Importance of maintenance dept. in hotel industry	
	<ul> <li>Organization of maintenance dept. in 3/4/5 Star Hotel.</li> </ul>	
	Duties and responsibilities of engineering dept	
	Types of maintenance	
	- Preventive maintenance	
	- Breakdown maintenance	
	- Predictive maintenance	
	- Contract maintenance	
	Energy Management	
	☐ Importance of energy conservation	
	☐ Use of solar energy for various activities	
	☐ Energy conservation program for	
	o Front office	
	o Kitchen	
	o F and B	
	o Housekeeping	
	o Laundry and Sanitation	
	o Guestrooms	
II	Water, Sanitation and Waste treatment	16
	Water purification methods	
	<ul> <li>Methods of water softening(Ion exchange, Zeolite process)</li> </ul>	
	Cold and hot water distribution system	
	Various plumbing fixtures	
	Types of sanitary traps and their applications	
	Types of water closets and flushing	
	Classification of solid waste	
	Garbage collection and disposal system	
III	Electrical Systems	16
	Switch, Plug, Socket	
	AC and DC system.	
	Single and three phase system	
	Types of Electrical safety devices	
	Fuses	
	Earthing	
	Circuit breakers	
	Methods of lighting	
	Calculation of electricity bill	
	•	

IV	Heating, ventilation, refrigeration and air conditioning	16
	Heating system	
	Heat insulation	
	Types of ventilation	
	<ul> <li>Definitions –heat, temp, specific heat, sensible heat, latent heat, relative</li> </ul>	
	<ul> <li>humidity, dry bulb temp, wet bulb temp ,tons of refrigeration</li> </ul>	
	<ul> <li>Refrigerant-types, properties of good refrigerants</li> </ul>	
	Refrigeration cycle	
	Factors affecting human comfort	
	Types of ac systems-unitary and centralized	
	Window AC	
	Walk in freezer and cold storage	
V	Designing of facilities	16
	<ul> <li>Designing of building and civil infrastructure – Roof, Exterior Walls,</li> </ul>	
	Elevator	
	Shafts and Landscaping	
	<ul> <li>Designing of parking areas – Standard Parking Space allotment, Layout</li> </ul>	
	<ul> <li>Considerations</li> </ul>	
	<ul> <li>Designing of Lodging Facilities – Designing of Guest Room,</li> </ul>	
	Suites, Lobbies,	
	Recreational facilities	
	<ul> <li>Designing of Food and Beverage area –Concept of Designing Food and</li> </ul>	
	Beverage Production and Service Areas	

- Hospitality Facilities Management and Design -David M. Stipanuk, Harold Roffmann;
   Publication: Educational Institute, AHMA
- How Things Work The Universal Encyclopedia of Machines, Volume 1 and 2
- The Management of Maintenance and Engineering Systems in the Hospitality Industry Frank D. Borsenik , Alan T. Stutts, John Wiley & Sons Inc., New York.
- Air Conditioning Engineering; W. P. Jones, English Language Book Society
- Refrigeration and Air Conditioning Domkundwar
- A Text Book of Hotel Maintenance- Goyal and Arora

## FOOD PRODUCTION OPERATION-I 3-P-I

PRACTICAL	CONTENT
	Regional Menues
I	Kashmir(Min. 10 dishes)
II	Uttar Pradesh/ Avadh (Min. 10 dishes)
III	West Bengal(Min. 10 dishes)
IV	Assam (Min. 10 dishes)
V	Goa (Min. 10 dishes)
VI	Kerala (Min. 10 dishes)
VII	Karnataka (Min. 10 dishes)
VIII	Yeast based product
IX	Breakfast - croissants, Danish, Brioche, Sandwich Bread loaf
X	Lunch- Sliced Bread (loaves) / French bread, Brown Bread, Whole wheat
	bread. Marbled bread, Display of Bread Basket, Rolls – Atleast - 2 Types,
	Soup / Bread sticks,
	High Tea – Mini croissants Baget

## FOOD & BEVERAGE OPERATION – I 3-P-II

Sr.No	Content
1.	Planning ,Taking order and service of 13 course French classical menu along with Wines
2.	Special Food Service - (Cover, Accompaniments & Service) Classical Hors d' oeuvre :-  Caviar, Smoked Salmon, Pate de Foie Gras, Melon
3.	Service of Beer      Service of Bottled & canned Beers     Service of Draught Beers
4.	Service of Aperitifs  • Service styles – neat/on-the-rocks/with cream/en frappe  • Service from the Bar
5	Service of Old World Wines

HOUSEKEEPING OPERATION-I 3-P-III

Sr.no	Content	
01	Colour wheel,	
	At least 5 color schemes to be made for hotel rooms	
02	Plan a hotel suite on paper and chalk out a lighting plan for the same	
03	At least 5 types of window treatment to be made on 5 types of windows found in hotels.	

## FRONT OFFICE OPERATIONS-I 3-P-IV

Sr.no	Content
1	Handling of hotel mail
	Wake-up call handling
	Handling of scanty baggage guest
	Handling of left luggage
	Reservation Procedures
	i) On Telephone
	ii) In person
	iii) Mail
	Whitney System Reservation
	Maintaining and Handling records of reservation and registration
	Cancellation of reservation
	Handling of Group Booking
	Check-in procedure for WALK-IN guests
	Check in procedure for group
	Check in procedure for VIP
	Check in procedure for Foreigners
	Religion of India
	Currencies, countries and their capitals
	Festivals of India
	Front office emergencies

### FRENCH-I 3-P-V

Sr.	CONTENT
I	Self introduction, description of a person, speaking about time, weather, months, season, days and number, family and home colors
II	Role plays (conversation) with guest about room booking at a hotel, table reservation at a restaurant, booking ticket at cinema.
III	Read and translate – English to French and French to English. Topics – menus, recipe, French dishes, wines, cheese and vocabulary based on hotel and restaurant.
IV	Speech on a topic (based on)-  - Describe a hotel, restaurant, menu, city and country.

- La langue et La civilization Françaises- G. Mauger,; Hachette, 79, BoulevardSt.Germain, Paris.
- Le Fran, cais de l'Hotellerie et du Tourisme Max DANY
- Jean Robert la lay, Hachette (part I part II, all the conversational up to pg. 106. Thisbook is to be used for conversation and translations.)

## SEMESTER IV FOOD PRODUCTION OPERATIONS II 4-T-I

Theory – 80 Sessional -20 Total – 100

		Total – 100
UNIT	CONTENT	MARKS
I	Egg Cookery	16
	<ul> <li>Introduction – Classification of Eggs</li> </ul>	
	• Structure of an egg	
	<ul> <li>Selection of egg</li> </ul>	
	<ul> <li>Methods Of Cooking (Effects of heat)</li> </ul>	
	Uses of egg in cookery and bakery	
II	Fish Cookery	16
	<ul> <li>Introduction to fish cookery</li> </ul>	
	<ul> <li>Classification of fish with examples</li> </ul>	
	• Cuts of fish with menu examples	
	<ul> <li>Selection of fish and shell fish</li> </ul>	
	<ul> <li>Cooking of fish (effects of heat)</li> </ul>	
III	Indenting and Stores	16
	Indenting, Principles of Indenting Qty. & portions for Bulk	
	production Practical difficulties involves in Indenting	
	<ul> <li>Conversion of Recipes</li> </ul>	
	Stores	
	<ul> <li>Principles of storage,</li> </ul>	
	• Types of stores	
	Layout of Dry and cold room	
	Staff Hierarchy,	
	Guidelines for efficient storage	
	Control procedures	
	Inventory Procedures	
	EOQ – Economic order Quantity	
	Re-order levels	
	Bin Cards	
	Form and formats	
	<ul> <li>Function of a store Manager</li> </ul>	
	<ul> <li>Computerized store control system.</li> </ul>	
	<ul><li>Standard purchase specification</li></ul>	
	<ul> <li>Dealing with suppliers.</li> </ul>	
IV	Introduction to Bakery & confectionery	16
1 4	Definition of baking	10
	Principles of baking	
	Bakery Equipment (5 small & 5 large) and Tools  Characteristics Expertions of ingradients in Polyany &	
	Characteristics Functions of ingredients in Bakery & Confectionery	
	•	
	• Flour, Shortening agents	
	Sweetening agents	
	Raising agents	
7.7	• Dairy products	1.0
V	Pastries Making	16
	• Types-Short crust, Laminated, Choux, Hot water/Rough puff	

Methods of preparation, Recipes and Evaluation	
<ul> <li>Differences and faults</li> </ul>	
Uses of each pastry	
<ul> <li>Care to be taken while preparing pastry</li> </ul>	
<ul> <li>Temperature of baking pastry</li> </ul>	

### FOOD & BEVERAGE OPERATIONS-II 4-T-II

Theory – 80 Sessional -20 Total – 100

Unit	Topics	Marks
I	Alcoholic beverage - Spirits	10
	Introduction & Definition	
	Production of Spirit	
	Pot-still method	
	Patent still method	
II	Production of spirits (History, Manufacture, Regions, Types and brands )	20
	Whisky-Scotch ,Irish, American ,Canadian	
	Rum	
	Brandy	
III	Production of spirits (History, Manufacture, Regions, Types and brands)	20
	Gin	
	Vodka	
	Tequila	
IV	Liqueurs	14
	History / Origin, Definition, Production, Types / classification	
	Name of Liqueurs along with	
	Country of origin	
	Pre-dominant flavors	
	Service	
	Brand names	
V	Cocktails	16
	Introduction to Cocktails	
	History, Types and Preparation	
	Classical Cocktails and Innovative cocktails, Recipes of Classical	
	Cocktails – 5 cocktails of each base.	

- Roger B. Boulton, V. L. (2005). *Principles and Practices of Winemaking*. New York: S.K. Jain for CBS Publisher.
- Broom, D. (2013). The Complete Bartender's Guide. china: Carlton Books Limited .
- Cullen, P. (2001). *The Food and Beverage Manaager*. New Delhi: Global Books & Subscription Services.
- Dennis Lillicrap, J. C. (2002). *Food and Beverage Service*. London: Hodder and Stoughton Educational.
- Dhawan, V. (2003). Food & Beverage Service. New Delhi: Fraank Bros & co.
- (Publishers) ltd.
- Singaravelavan, R. (2011). *Food and Beveragae Service*. New Delhi : Oxford University press.'
- Jones, P. (1988). Food Service Operations. London: Cassell Wellington House.
- Verghese, B. (1999). *Professional Food and Beverage Service Management*. Bangalore: Macmillan Indian ltd.

### HOUSEKEEPING OPERATIONS –II 4-T-III

Theory – 80 Sessional -20 Total – 100

Unit	Contents	Marks
1	Furniture	
	Types of furniture	16
	<ul> <li>Types of Joints in furniture.</li> </ul>	
	Selection	
	Materials used	
	Furniture care & cleaning	
	<ul> <li>Selection of furniture for hotels (Commercial / Resort)</li> </ul>	
	Furniture's Arrangement in hotels	
2	Renovation	
	<ul> <li>Reasons to renovate</li> </ul>	
	<ul> <li>Types of renovation</li> </ul>	16
	<ul> <li>Subsidiary processes in Renovation</li> </ul>	
	<ul> <li>Refurbishing</li> </ul>	
	Redecoration	
3	Flower arrangement	
	Concept and Importance	16
	<ul> <li>Types and shapes</li> </ul>	
	• Principles	
	Conditioning of plant material	
	<ul> <li>Tool, equipments and Accessories</li> </ul>	
	Color schemes in Flower Arrangement	
4	Housekeeping Supervision	
	Importance of inspection	
	Checklist for inspection, typical areas usually neglected	16
	Self supervision techniques for cleaning staff	16
5	Pest control	
	• Types of pests	
	Pest control Goals	
	Common pests and their control	
	Integrated Pest management	
	Methods of Pest Control	

#### Books Recommended:

- Bansal, T. (2010). *Hotel Facility Planning*. New Delhi: Oxford University Press.
- Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.
- Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.
- Singh, M. (2012). *Hotel Housekeeping*. New Delhi: Tata McGraw-Hill.

### FRONT OFFICE OPERATIONS-II 4-T-IV

Theory – 80 Sessional -20

UNIT	CONTENT	MARKS
I	Reports and Statistics  • Averages • Occupancy • Guest • Rooms • Graphical representation- 1)mean 2)median 3)mode Yield Management	16
II	Cashier and Night Auditing Duties of cashier Job description of Night Auditors Duties of cashier Recapitulation Sheet Transcript Night Receptionist Report	16
III	HOTEL MARKETING  • Marketing- meaning, definition • Hotel Marketing • Marketing in Hotel - specific features of Hotel Marketing • Hotel as marketing Product	16
IV	SELLING BY RECEPTION STAFF  • Reception as a sales department • Selling techniques for reception • Points for sale • Room assignment • Selling to different type of clientele UPSELLING  • Up selling - meaning, qualities to be acquired by Front Office staff for up selling • Up selling- non pressure technique • Selling to different type of clientele, FIT's, Travel Group • Terms and conditions between Travel Agency and Hotels	16
V	<ul> <li>UPSELLING</li> <li>Up selling - meaning, qualities to be acquired by Front Office staff for up selling</li> <li>Up selling- non pressure technique</li> <li>Selling to different type of clientele, FIT's, Travel Group</li> <li>Terms and conditions between Travel Agency and Hotels</li> </ul>	16
	PROMOTIONAL ACTIVITY  • Meaning and understanding of Promotion • Purpose of promotion • Types of promotional activities • Promotional activities used in general • Promotional activities used by Hotel • In house promotional activities	

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
  - S.K.Bhatnagar. (2002). *Front Office Management*. New Delhi: Frank Bros.& co(publishers)ltd. Singh, D. R. (2000). *Front Office management*. New

## PRINCIPLES OF MANAGEMENT 4-T-V

Theory- 80 Sessional - 20 Total - 100

UNIT	CONTENT	MARKS
I	CONCEPT OF MANAGEMENT	WIAKKS
1	Nature, function, definition, Characteristics and importance of management, levels of Management, the process of management:- planning, organizing, staffing, directing and controlling. Is Management a science or art? Management as profession, Management and administration.  DEVELOPMENT OF MANAGEMENT THOUGHT Scientific management: contribution of Taylor, Fayol, Drucker.	16
II	PLANNING Meaning, nature and importance of planning, type of plans, characteristics of planning advantages and disadvantages of planning, steps in planning, components of planning.  DECISION MAKING Types of decisions, step-by-step decision making process, review of decision.	16
	ORGANISATION Meaning, nature and importance of organization, principles of organization, organization charts and manuals, formal and informal organization, types of organization:- functional, line and staff and committee, Span of management, Delegation,:-Centralization and decentralization.	
III	STAFFING Meaning, manpower planning, job analysis, recruitment, selection, training, promotion, performance appraisal, job evaluation and merit rating, DIRECTING: Meaning, nature of directing, characteristics of directing, principles of directing, importance of directing, techniques of directing orders, chain of command, authority-responsibility-accountability relationship, supervision.	16
IV	LEADERSHIP Definition, different styles of leadership, Qualities of leader, difference between leader and manager, Leadership theories. MOTIVATION Meaning, nature and objectives of motivation, benefits of motivation, theories of motivation, Maslow's theory of need hierarchy. Herzberg's hygiene-motivation theory. Vroom's expectancy theory –Mc Gregory's theory 'X' and theory 'Y',	16
V	COMMUNICATION  Meaning and nature of communication, types of communication: upward / downward, verbal / non-verbal, formal-informal, barriers to communication, communication process.	

CONTROLLING Meaning, control process, need for control, control techniques, budgetary and non-budgetary control, marketing control-production control-quality control, financial control-information control, concept of strategic control, control & accountability and pressure to perform.

#### Books Recommended:

- Principles of management, Dr(Mrs). Pratibha M. Siriya
- Management Stoner & Freeman
- Essentials of Management Koontz &O'donnel
- Management and Organisation M. Louis Allen
- Management Theory and Practice Earnest Dale
- Management tasks- Peter F Drucker
- Management Process Davar R.
- Fundamentals of Management J.S.
- Principles of management P.N. Reddy
- Essentials of Management Chatterji
- Personnel Management & Industrial Relations- Verma& Agarwal

### BASIC HOTEL ACCOUNTING 4-T-VI

Theory- 80 Sessional - 20 Total – 100

UNIT	CONTENT	MARKS
I	<ul> <li>Introduction of Basic Accounts and Journal.</li> <li>Meaning, Scope (area of application), Objective, Advantages and Disadvantages.</li> <li>Book-Keeping and Accountancy: Meaning and their systems with features.</li> <li>Double Entry System: Principles, Application, Nature, Advantages and limitations.</li> <li>Classification of Accounts, Principles and Rules (simple problems only).</li> <li>Journal: Meaning of Journal &amp; its Advantages, Format of Journal with the utility of each column. Requirement of Journal entries. (simple problem only)</li> </ul>	16
II	<ul> <li>Subsidiary Book, ledger and Trial Balance</li> <li>Meaning and Advantages of subsidiary book         Kinds of Subsidiary Book.</li> <li>Petty Cash Book- Meaning advantages (simple Problems).</li> <li>Ledger: Meaning of ledger, Division of ledger. Rules of         Posting. Balancing of ledgers, Kinds of Balances [simple         problem only)</li> <li>Trial Balance: Meaning, Objectives and Advantages of Trial         Balance. System of preparation / Presentation of Trial         Balance. Preparation of Trial Balance [Simple problem         only)</li> </ul>	16
III	Final Accounts of Hotel Industry:	

	<ul> <li>Meaning of Final Account, Need and Advantages.</li> <li>Component and their importance- Trading Account, Profit and Loss Account, Profit and Loss Appropriation Account &amp; Balance Sheet. Meaning of Adjustments and their Treatment in Final Accounts.</li> <li>Simple Problems on Final Accounts.</li> </ul>	16
IV	<ul> <li>Guest Records and Billing</li> <li>Hotels: Definition, Characteristics, Classification of Hotels, Rooms and Guest: (under different categories)</li> <li>Departments in a hotel as operating and Non-operating, Revenue Producing and Non-Revenue Producing.</li> <li>Basis of Charging Room Rates. (Simple Problems Only)</li> <li>Guest Weekly Bill: Format (Computerized and Manual) (simple problems only)</li> </ul>	16
V	Auditing and Hotel Statistics	
	<ul> <li>Meaning, Scope and Advantages of Auditing.</li> <li>Meaning of Night Auditor, His Duties, Function and Responsibilities.</li> <li>Various Reports to be prepared by Night Auditor: List and Their Draft (Format)</li> <li>House Count. Ratios on 1. Occupancy 2. Room Rate – Average per Guest. 3. Covers.</li> </ul>	16

- 1. Hotel Accounting & financial control, Ozi A. D'cunha&Gleson O. D'cunha,; The Dickeys Enterprise, Mumbai,
- 2. Modern Accountancy (Vol I & II), A. Mukherjee,; Tata-Mc Graw-Hill Publishing company Ltd. Calcutta.
- 3. Accountancy for C.A. Foundation, P.C. Tulsian.; Tata-Mcgraw-hill publishing company Ltd. New Delhi.

## FOOD PRODUCTION OPERATIONS-II 4-P-I

Term Work Marks -20
<u>Practical-80</u>
Total-100

PRACTICAL	CONTENT
	Regional Menus
I	Punjab (Min. 10 dishes)
II	Orissa (Min. 10 dishes)
III	Rajasthan (Min. 10 dishes)
IV	Maharashtra / Malavani (Min. 10 dishes)
V	Gujrat / Bohri / Parsi (Min. 10 dishes)
VI	Tamil Nadu (Min. 10 dishes)
VII	Andhra Pradesh / Hyderabadi (Min. 10 dishes)
IX	Biryanis
X	Fried Snacks
XI	Tandoori Snacks

## FOOD & BEVERAGE OPERATIONS-II 4-P-II

Term Work Marks -20 <u>Practical-80</u> Total-100

Sr.No	Content
1.	Service of Spirits
	Service styles – neat/on-the-rocks/with appropriate mixers
	Service of Whisky
	Service of Vodka
	Service of Rum
	Service of Gin
	Service of Brandy
2.	Cocktails demonstration
	<ul> <li>Making of 5 cocktail of each base.</li> </ul>
	Classical / contemporary cocktails
3.	Service of Liqueurs
	<ul> <li>Service styles – neat/on-the-rocks/with cream/en frappe</li> </ul>
	Service from the Bar

### HOUSEKEEPING OPERATIONS-II 4-P-III

Term Work Marks -20 <u>Practical-80</u> Total-100

Sno	Practical
01	Use of checklist by supervisor to check any 5 situations in housekeeping
	Classification of waste
02	Plan furniture arrangement for 2 types of rooms and public area
03	Western flower arrangement Ikebana – shohin type arrangement

### FRONT OFFICE OPERATIONS-II 4-P-IV

Term Work Marks -20
Practical-80
Total-100

S no	CONTENT
1	Handling of different types of guest, Handling of VI P's, Handling a black list
2	Calculation of reports / statistics
3	Preparing of Reports
4	Preparing promotional Material
5	Preparation of final bill
6	Procedure for handling credit card

### Assignment:

- 1) Dances of India
- 2) Wild Life sanctuaries of India.

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
- S.K.Bhatnagar. (2002). *Front Office Management*. New Delhi: Frank Bros.& co(publishers)ltd.
- Singh, D. R. (2000). Front Office management. New Publication: Aman Publication.

#### HOTEL ENGINEERING & FACILITY MANAGEMENT

### 4-P-V

Term Work Marks -10

<u>Practical-40</u>

Total-50

- 1. Calculation of Electricity Bill
- 2. Study of Maintenance Schedule of
  - Kitchen
  - Guest Room
  - Refrigerator
  - Fire Extinguisher
  - Housekeeping
- 3. Electrical Accessories: Fuse, Switch, Socket, Plug etc.
- 4. Lighting Systems and types of lamps
- 5. Signs and Symbols
- 6. Hot and Cold Water Distribution System
- 7. Plumbing Fixtures
- 8. Different types of taps: Bib tap, Pillar tap, Waste not tap
- 9. Refrigerator / Vapour Compression system in hotel
- 10. Air Conditioner: Window AC
- 11. Maintenance Tools: Tester, Screw driver, Wire cutter, Plier, Chisel, Rip saw, Hack saw, Claw hammer

## SEMESTER- V FOOD PRODUCTION MANAGEMENT-I 5-T-I

Theory -80Sessional -20 Total - 100

* T) ****	CONTENT	1 otal – 100
UNIT	CONTENT	MARKS
I	International Cooking	16
	France, Italy, China, Russia, Spain: Geographical location,	
	historical background, staple food with regional influence,	
	ingredients, methods of Cooking, specialties, special equipment	
II	Meat Cookery	16
	Introduction to meat cookery	
	Types, Selection and Storage of Meat	
	Cuts of beef/veal	
	Cuts of lamb/mutton	
	Cuts of pork	
	Variety meats (Offal's)	
III	Poultry	16
	Types of Poultry	
	Cuts of Poultry	
	Uses of Poultry	
	Selection and Storage of Poultry	
	Cooking Methods	
IV	Cake Making	16
	Role of ingredients	
	Recipe balancing	
	Method of cake making	
	Cake icing and decoration	
	Faults & remedies	
	Cookies Making	
	Types: Dropped, Piped, Hand rolled, Cutter cut, Sheet, Frozen	
	and cut, Stencil, Sandwich, Festive.	
	Methods of mixing & Baking	
	Uses of cookies	
	Preparation and evaluation	
	Common Faults	
V	Bread Making/Yeast Dough's (Fermented Goods)	
	Role of ingredients	
	• Types – (Rich / lean)	
	Methods of bread making	
	Stages in bread making	
	Effect of over fermentation & under fermentation	
	Over & under proving of dough's of bread & fermented goods	
	Faults and remedies	
	Bread Disease	
	Bread Improvers	
	- breat improvers	

### Books Recommended

Bali, P. S. (2009). Food Production Operations . New Delhi: Oxford University Press. Bali, P. S. (2012). Quantity Food production. New Delhi: oxford university press.

S.Bali, P. (2012). International Cuisine & Food Production. New Delhi: Oxford University Press.

Thagan, P. (1999). Modern Cookery Vol I & II. New delhi: Orient Longman Ltd.

Arora, K. (2000). Theory of Cookery. New Delhi: frank Bros & Co (Publishers) ltd.

Larousse Gastronomique. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.

Kalra, I. (2000). Prasad - Cooking with indian Masters. New delhi: Allied Publishers ltd.

Saraswat, A. (2003). *Professional Chef.* New Delhi: UBS Publishers distributors Pvt Ltd David

Foskett, V. C. (2003). The Theory Of Catering. London: Book Power Publishers.

Mohini Sethi, S. M. (1997). *catering Management - An Integral Approach* . New Delhi: New Age International (P) Ltd.

Wayne, G. (1995). Professional Baking . USA: John Wiley & Sons

## FOOD AND BEVERAGE MANAGEMENT-I 5-T-II

 $\begin{array}{c} Theory-80\\ Sessional -20\\ Total-100 \end{array}$ 

Unit	Topics	Marks
I	Introduction to Bar	16
	• Types of bar	
	• Cocktail	
	<ul> <li>Dispense</li> </ul>	
	• Parts of Bar	
	Front Bar	
	Back Bar	
	• Under Bar ( speed rack, garnish containers, Ice well, etc )	
II	Bar Planning & Operation	16
	Bar staffing	
	Opening and closing duties	
	Control Methods & Licenses	
	Basic of layout and designs considering such as target clientele, décor,	
	Area size, Location, plumbing, lighting and flooring	
	Requirements of the relevant state / Territory Liquor Act in relation to	
	service of alcohol.	
III	Equipments and Beverage List	16
	Bar equipments and tools	
	Wine service equipment	
	Beer service equipment	
	Cocktail bar equipment	
	Beverage list	
	Planning and designing the Beverage list	
	Bar accompaniments & garnishes	
TX /	Bar accessories & disposables.	1.0
IV	Beverage Control  Objectives of Powers Control Divisions Passing Stories	16
	Objectives of Beverage Control, Purchasing, Receiving, Storing,	
	Issuing control, Standard Drink list, Standard Portion Size, Bar Frauds, Books Maintained.	
V		16
V	Inventory Control Importance, Objectives, Methods, determining stock Levels, Perpetual	10
	and Monthly inventory, Pricing of beverages, corkage etc.	
	and wonding inventory, rricing of beverages, corkage etc.	

#### HOUSEKEEPING MANAGEMENT -I

TT '4		otal – 100
Unit	Contents	Marks
1	Internal Environment	
	• Noise	16
	Air conditioning	16
	• Light	
2	Contract cleaning	
	Define outsourcing	
	<ul> <li>Considerations for contracts</li> </ul>	16
	Contract services in housekeeping	
	Steps while outsourcing	
	Contract specification	
	Pricing contracts	
	Advantages and Disadvantages of outsourcing	
3	Planning and organizing Housekeeping Department	
	Division of work	16
	Area inventory list	
	Frequency schedules	
	Performance standards	
	Productivity standards	
	<ul> <li>Inventory levels – determining par levels,</li> </ul>	
	Work schedules	
4	Safeguarding assets	
	<ul> <li>Concept of safeguarding Assets</li> </ul>	
	<ul> <li>Security from theft – by staff, by guest</li> </ul>	
	Security in Hotel guest rooms	16
5	Safety awareness & First aid	
	Concept and Importance	16
	• Safety: Accidents, Fires (cause, Procedure, Accident report form)	
	First aid: Concept and Emergency Procedures (Heart attack, Artificial	
	Respiration, Burns and scalds, fainting, fracture.)	

- 1. Bansal, T. (2010). Hotel Facility Planning. New Delhi: Oxford University Press.
- 2. Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.
- 3. Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.
- 4. Singh, M. (2012). Hotel Housekeeping. New Delhi: Tata McGraw-Hill.

### FRONT OFFICE MANAGEMENT –I 5-T-IV

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS

I	Environmental Management Environmental and Ecology, Environmental Pollution- air, water Environmental Education and Environmental Legislations Environmental Management in Hospitality Industry Green Practices in Front Office	16
II	Total Quality Management Guests Perception of Quality, Total Quality Management, Practices in Total Quality Management	16
III	Japanese 5 S Practice, Business Process Re-engineering, Quality Control Circles, Kaizen, Bench Marking Benefits TQM	16
IV	Budget Types of Budget Budgetary Factors affecting budget	16
V	Sales of Marketing of Hospitality Products Sales and marketing team Sales and marketing techniques New trends in sales	16

- Andrews, S. (1999). *Hotel front office training manual*. New Delhi: Tata Publishing Company limited.
- D.Collins. (1967). Accomodation Operations. New Delhi: Plymouth macdonald Evans.
- Jatashankar.R.Tiwari. (2009). *Hotel front Office Operations and Management*. New Delhi: Oxford University press.
- S.K.Bhatnagar. (2002). Front Office Management. New Delhi: Frank Bros.& co (publishers)ltd. Singh, D. R. (2000). Front Office management. New

## APPLICATION OF COMPUTER –I 5-T-V

Theory: 80 Sessional : 20 Total 100

UNIT	CONTENT	MARKS
I	Computer Fundamentals and Applications	16
	Evolution and development of computer	
	Understanding the characteristics of computers	
	Understanding Block Diagram of Computer	
	Function of each block and its components	
	<ul><li>Application areas of computer</li></ul>	
	Benefit and limitations of computers	
	Types of Computers short introduction	
II	Computers Hardware and its Application	16
	Various types of input and output devices	
	Keyboard	
	> Mouse	
	Card Reader	

	> Printer	
	> Monitor	
	Scanner etc.	
	Storage devices and its use.	
III	Computers Software	16
	<ul> <li>Operating System Software – Windows and Linux.</li> </ul>	
	Application Software- Ms-Office, PDF Generator	
	Software used in Hotels.	
	> SPSS for data Analysis.	
	Antivirus and its types.	
IV	Modern Computing	16
	➤ Internet.	
	➤ Browsing.	
	➤ E-Mail.	
	Network Topologies.	
	➤ Threats in new age computing – Spyware, Adware, SPAM and	
	phishing.	
	E-Commerce	
	➤ Introduction to e-Commerce and its types	
	> Business on the net.	
	Mobile Computing	
V	Micro Soft Office-WORD	16
	Introduction to word processing.	
	File Commands, Print, Page Setup.	
	Editing - Cut, Copy, Paste, Find, Replace, etc.	
	Formatting Commands – Fonts, Bullets, Borders, Columns, Tabs,	
	Indents, Paragraph formatting.	
	Tables, Auto Text, Auto Correct	
	Using References tools	
	Hyperlinks	

- 1. C.S.V.Murthy. (2001). *Data Communicationb and Networking*. New Delhi: Himalaya Publishing House.
- 2. Jawadekar, W. S. (2004). *Management Information System*. New Delhi: Tata McGraw-Hill Publishing Company Limited.
- 3. L, A., & Leon, M. (2002). *Introduction to Computers*. Chennai: Vijay Nicole Imprints Pvt. Ltd.
- 4. Rajaraman, V. (2004). *Fundamentals of Computer*. New Delhi: Prentice-Hall of India Private Limited.
- 5. Shroff, R. (2004). *Computer Systems and Applications*. Mumbai: Himalaya Publishing House.
- 6. Sinha, P. K., & Sinha, P. (2007). *Computer Fundamentals*. New Delhi: BPB Publications.
- 7. Lonnie E. Moseley & David M. Boodey. *Mastering MS-OFFICE*. New Delhi: BPB Publication
- 8. Any other which are available in the area and city which the faculty deem fit

### FINANCIAL MANAGEMENT 5-T-VI

Theory: 80 Sessional : 20 Total 100

Unit & contents	Marks
Unit 1. Working Capital & Cash Management:	16
1.1 Working Capital: (08 marks)	
Meaning, Scope and Factors affecting the working capital for Hospitality	and and
Other Industries. Kinds of Working Capital.Meaning, Effects, Remedies	
Points of Distinction between Fixed & Working Capital, Over & U	
Working Capital.	
Problems based on forecasting of working capital (Requirement).	
1.2 Cash Budget: (08 marks)	
Nature of cash, Motives for holding cash, Determining optimum	cash
balance, Methods of accelerating and slowing cash flow. Mean	
Objectives, Functions, Advantages, Limitations and Prerequisites for	
budget [receipt and payment technique].	
<ul> <li>Preparation of cash budget.</li> </ul>	
Unit 2. Business Budgets:	16
2.1 Budget & Budgetary Control: (08 marks)	10
Meaning of Budget, Features, and Requirements for ideal Budgets	(Key
Factors). Kinds of Budget with distinction, Advantages and Disadvanta	
Significance for Hospitality Industry.	ages.
<ul> <li>Meaning, Objectives, Functions, Advantages, Limitations and Prerequi</li> </ul>	icitac
or essentials of Budgetary Control.	isites
2.2 Flexible and Operational Budget: (08 marks)	
<ul> <li>Meaning, Objectives, Functions, Advantages, disadvantages, Limitations</li> </ul>	and
Prerequisites (if any) for Flexible, Production, Purchase & Sales budget.	, and
<ul> <li>Simple Problems on Flexible Budgets, Operational / functional Budgets</li> </ul>	danta
	igeis
[Production, Purchase & Sales].	16
Unit 3. Process, Service & Operation Costing:  3.1 Process Cost: (08 marks)	
3.1 Process Cost: (08 marks)  ➤ Meaning, application, features advantages and disadvantages, Suitability	tv. to
Hospitality Industry.	ty to
<ul> <li>Normal and Abnormal Loss and Gains, Wastage and Scrap, By – Prod</li> </ul>	luot /
Joint Product.	iuct /
2-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	
3.2 Operation Costing: (08 marks)	4
Meaning, application, features, advantages, disadvantages, Suitabilit	y to
Hospitality Industry and different methods of allocation.	
Classification of cost as Standing, Running and Capital cost/outlay.	
Preparation of Hotel, Taxi and Canteen operation cost sheet.	17
Unit 4.: Break Even Point [Marginal Costing]:	16
4.1 Break Even Point [Cost Volume Profit Analysis]: (16 marks)	
Meaning of BEP (CVP), P/V Ratio, and Margin of Safety: Object	*
application, assumptions, advantages and Disadvantages. Grap	meai
presentation of CVP / BEP Charts.	- : 1
Meaning, Necessity, Scope, advantages and disadvantages of Marg	ginai
Costing & its Significance to Hospitality Industry.	Calas
Computation of P/V Ratio, BEP, MOS, Expected Profit and Expected S	Sales
for desired amount.	1
Problems on - Make / Hire or Buy. Dropping or choosing a Line / Problems on - Make / Hire or Buy. Dropping or choosing a Line / Problems on - Make / Hire or Buy.	
Acceptance of an order at a special Price. Roll of Key / Limiting factor	or in
decisions.	
Unit 5. Variance Analysis (Standard Costing)::	16
5.1 Variance Analysis: (16 marks)	
Meaning, Features, Area of Application, Advantages and Disadvanta	ages.

- Significance of Variance Analysis to Hospitality Industry.
- ➤ Points of Distinction between: Standard Cost, Historical Cost and Estimated Cost. Normal Standards and Revised Standards. Controllable and uncontrollable factors / elements.
- ➤ Problems on Material and Sales Variances only.

- 1. Ozi A. D'cunha&GlesonO.D'cunha, Hotel Accounting & Financial Control, The Dicky's Enterprise, Mumbai.
- 2. D.K. Mittal & Luv Mittal, Cost Accounting; Galgotia Publishing Company, New Delhi,
- 3. R.K. Sharma & Shashi K. Gupta, Management Accounting; Kalyani Publishers, H.O. Ludhiana,
- 4. S.C. Kuchhal, Financial Management; Chaitanya Publishing House Allahabad.

## FOOD PRODUCTION MANAGEMENT-I 5-P-I

PRACTICAL	CONTENT
	International cuisine (Six Course Menus)
I	France – 2menus
II	Italy – 2 menus
III	China – 2 menus
IV	Russia – 1 menu
V	Fatless sponge- Black forest, pineapple sponge, Sponge Fruit Flan
VI	Fatless sponge- Chocolate Pyramid, Angel Food Cake
VII	Butter sponge - Check-mate Gateau, Caramel chip Gateau, Banana Bread,
VIII	Butter sponge - Brownies, Novelty Cake made using Victoria sponge.

## FOOD & BEVERAGE MANAGEMENT – I

## 5-P-II

Sr. No	Content
1.	Planning different types of bar for different occasions
2.	Different bar equipment – care and use
3.	Setting a Bar for Wine service, Beer service, Cocktail demonstration, etc along with their specific equipment
4.	Dispense Bar
5.	Taking Inventory

## HOUSEKEEPING MANAGEMENT-I 5-P-III

01	Learning about recent security systems used in hotels. (either by visit /internet usage/
	magazines )
02	List of 5 leading organizations of India which take contracts for at least 5 services
03	First aid in collaboration with any Doctor.

## FRONT OFFICE MANAGEMENT-I 5-P-IV

S no	CONTENT
1	Inovative sales technique
2	Task for sales team
3	Preparing Budget
4	TQM
5	Evaluation of guest satisfaction

## APPLICATION OF COMPUTER –I 5-P-V

### PRACTICAL / ASSIGNMENTS

### INTERNET:-

- > To search and download information from the internet as a topic and submit (Hard / Soft copy).
- > Create email id, send mail to friends as an assignment.

### WORD: -

- > Type recipe of any dish, with its image, with ingredients in a table.
- > Different formats used in hotels.
- > Students' Resumes with students' photograph. (WORD)
- > Writing of Resume, Bio-Data and CV.

#### **SEMESTER VI**

# FOOD PRODUCTION MANAGEMENT-II 6-T-I

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	Pasta	16
	Types, storage, manufacture of pasta	
	Methods of cooking	
	Accompanying sauces used	
II	Desserts	16
	Classification of Hot and Cold Desserts	
	<ul> <li>Hot Desserts: Hot Puddings, Soufflés, Tarts and Pies, Crapes</li> </ul>	
	and Pancakes, Laminated Pastries and Fruit based hot desserts.	
	Cold Desserts: Cold Puddings, Fruit Based, Custard and Cream	
	Based Tarts, Pies and Flans, Jellies, Sponges and Yeast	
	Leavened Desserts, Meringue based Desserts.	
	Presentation of dessert	
	Ice creams and frozen desserts	
	Churn frozen desserts	
	Still frozen desserts	
	<ul> <li>Bombe, Mousses, Soufflés &amp;Bavarois</li> </ul>	
	Classical frozen desserts	
	Equipments used in Frozen Desserts	
	<ul> <li>Storage and service of Frozen Desserts.</li> </ul>	
III	Sandwiches	16
	<ul> <li>Parts of Sandwiches</li> </ul>	
	<ul> <li>Types of Bread</li> </ul>	
	<ul> <li>Types of filling – classification</li> </ul>	
	<ul> <li>Spreads and Garnishes</li> </ul>	
	<ul> <li>Types of Sandwiches</li> </ul>	
	<ul> <li>Making of Sandwiches</li> </ul>	
	<ul> <li>Storing of Sandwiches</li> </ul>	
IV	Appetizers & Garnishes	16
	<ul> <li>Classification of Apptizers</li> </ul>	
	Examples of Appetizers	
	Historic importance of culinary Garnishes	
	<ul> <li>Explanation of different Garnishes</li> </ul>	
	• Quenelles, Parfaits, Roulades	
X 7	Preparation of Quenelles, Parfaits and Roulades	
V	Modern Techniques in preparation	
	Microwave	
	• Infra-red	
	Vacuum reduction	
	<ul> <li>Cook chill &amp; Cook freeze</li> </ul>	
	Rechaffe cookery	

#### Books Recommended

- Bali, P. S. (2009). Food Production Operations . New Delhi: Oxford University Press.
- Bali, P. S. (2012). *Quantity Food production*. New Delhi: oxford university press.

- S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- Thagan, P. (1999). Modern Cookery Vol I & II. New delhi: Orient Longman Ltd.
- Arora, K. (2000). *Theory of Cookery*. New Delhi: frank Bros & Co (Publishers) ltd.
- Wayne, G. (1995). *Professional Cooking*. USA: John Wiley & Sons.
- Larousse Gastronomique. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- Saraswat, A. (2003). *Professional Chef.* New Delhi: UBS Publishers distributors Pvt Ltd .
- David Foskett, V. C. (2003). *The Theory Of Catering*. London: Book Power Publishers.

### FOOD & BEVERAGE SERVICE MANAGEMENT –II 6-T-II

 $\begin{array}{c} Theory-80\\ Internal\ -20\\ Total-100 \end{array}$ 

Unit	CONTENT	
I	SALES CONTROL	16
	Procedure of Cash Control	
	Machine System	
	• ECR	
	• NCR	
	Preset Machines	
	• POS	
	• Reports	
	• Thefts	
	Cash Handling	
	Banquets	16
	History, Types, Organization of Banquet department, Duties & responsibilities	
II	of Banquet staff, Booking procedure, Tentative and Guaranteed bookings,	
	Function Prospectus/ Banquet Performa/ Banquet Event order, Letter of	
	agreement, registration and confirmation forms.	
III	Banquet protocol	16
	Space / Area requirement, Table plans/ Seating arrangement, Misc-en-place,	
	Service ,Toasting, Toast master & Toast procedures	
	Informal Banquet	
	Reception	
	Cocktail parties	
	Convention	
	Seminar	
	Exhibition	
	Fashion shows	
	Trade Fair	
	Wedding	
	Outdoor catering	
IV	Buffets	16
	Introduction, Types of Buffet, Popular buffets, different Factors to consider	
	while planning buffets, Space and staff requirement, Sequence of	
	food, Menu planning, Equipment and buffet presentation, Supplies, Check list,	

	Place cards/ Signages, Pre and post event duties of the waiting staff.	
V	Outdoor Catering/ Off Premises Catering	16
	History, Types, speculative business nature, Preliminary survey to be taken	
	for an outdoor catering, Equipment, Supplies, use of Check list, problems of	
	outdoor catering.	

#### Books Recommended:-

- 1. Cousins, D. L. (2010). Food and Beverage Service. London: Hodder Education
- 2. Cullen, P. (2001). *The Food and Beverage Manaager*. New Delhi: Global Books & Subscription Services.
- 3. Dennis Lillicrap, J. C. (2002). *Food and Beverage Service*. London: Hodder and Stoughton Educational.
- 4. Dhawan, V. (2003). Food & Beverage Service. New Delhi: Fraank Bros & co.
- 5. (Publishers) ltd.
- 6. Singaravelavan, R. (2011). *Food and Beveragae Service*. New Delhi : Oxford University press.'
- 7. Tharakan, Y. G. (2004). A Guide to Food & Beverage. Bangalore: Tata McGraw-Hill.
- 8. Jones, P. (1988). Food Service Operations. London: Cassell Wellington House.
- 9. Ahmed, M. (2005). Food and Beverage Services. New Delhi: Anmol Publication
- 10. Verghese, B. (1999). *Professional Food and Beverage Service Management*. Bangalore: Macmillan Indian ltd.

#### HOUSEKEEPING MANAGEMENT-II

#### 6-T-III

 $\begin{array}{c} Theory-80\\ Internal\ -20\\ Total-100 \end{array}$ 

Unit	Contents	Marks
1	Housekeeping in other Areas	
	Airlines	
	• Malls	16
	Hospitals	
	• Cruises	
	Hostels	
2	Housekeeping in Leisure facilities	
	Swimming pool	
	Spa & Sauna	16
	• Gymnasiums	
	Health Clubs	
	Safety in leisure facilities	
3	Facilities for physically challenged guest	
	Introduction	16
	Types of physically challenged guests	
	Guidelines for planning Facilities for different types of physically	
	challenged guests:- public entrance, interior, bathroom, WC.	
4	Horticulture and landscaping	
	Essential components of Horticulture	
	Landscaping	16
	Indoor plants	
	Bonsai in Hotel properties	
5	Purchasing in Housekeeping	
	Principles of purchasing	16
	Stages in Purchasing	
	Types of purchasing	
	Annual Purchases –of guestroom supplies, cleaning supplies and	
	linen	

#### Books Recommended:

- 1. Bansal, T. (2010). Hotel Facility Planning. New Delhi: Oxford University Press.
- 2. Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.
- 3. Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.
- 4. Singh, M. (2012). Hotel Housekeeping. New Delhi: Tata McGraw-Hill.

# FRONT OFFICE MANAGEMENT II 6-T-IV

Theory – 80 Internal -20 Total – 100

		nai – 100
UNIT	CONTENT	MARKS
I	Computer Application in front office	16
	Property management system ,PMS- Application in front office	
	Reservation module	
	Front desk module	
II	Room module	16
	Back office module	
	Different property management system	
	Micros, Amadeus PMS, IDS Fortune,	
	ShawMan, and modern software's	
III	Evaluating Hotel Performance	
	Methods of measuring Hotel Performance, Occupancy Ratios, Average Daily	
	Rate per guest, Revenue per available room(Rev-Par), Evaluation of Hotels by	
	Guests	
IV	Yield Management and Forecasting	16
	Yield Management- Measuring Yield in Hotel Industry, Yield Management in	
	Hotel Industry, Elements and Benefits of Yield Management, Yield	
	Management Strategies	
V	Forecasting	
	Benefits of Forecasting	
	Room Availability and forecasting	
	Factors affecting forecasting	

#### APPLICATION OF COMPUTER -II

6-T-V

Theory:80 Internal:20 Total:100

UNIT	CONTENTS	MARKS
I	Management Information System	16
	Concept of MIS	
	Definition of MIS	
	➤ Role of MIS	
	Impact of MIS	
	MIS and It's USERS	
II	Hotel Information System	16
	> PMS	
	Front office and Back Office Uses of PMS	
	Application in other areas of hotel	
	Advantages and Limitations.	
III	Micro Soft Office EXCEL	16
	Introduction to excel, its features and Applications,	
	Auto Fill, Custom Lists etc.	
	Cell Reference – Relative & Absolute (\$)	

	Formulae, Functions (Math/Stats, Text, Date, IF)	
	<ul><li>Charts – Types, Parts of the Chart</li></ul>	
	<ul><li>Databases (Create, Sort, AutoFilter, Sub Total)</li></ul>	
IV	Micro Soft Office POWERPOINT	16
	Introduction to presentation concept	
	Different Slide Layouts and views of slides.	
	<ul><li>Inserting ClipArt, Pictures, Organizational Chart, Graphs and</li></ul>	
	Tables.	
	Custom Animations, Slide Timings, Slide Show.	
	Using Multimedia in Presentation.	
V	Multimedia	16
	Understanding Multimedia	
	Multimedia and computer system	
	Multimedia components	
	o Text	
	<ul> <li>Graphics</li> </ul>	
	<ul> <li>Animation</li> </ul>	
	o Audio	
	o Video	
	Multimedia applications	

#### **RECOMMENDED BOOKS:**

- 1. C.S.V.Murthy. (2001). *Data Communication and Networking*. New Delhi: Himalaya Publishing House.
- 2. Jawadekar, W. S. (2004). *Management Information System*. New Delhi: Tata McGraw-Hill Publishing Company Limited.
- 3. L, A., & Leon, M. (2002). *Introduction to Computers*. Chennai: Vijay Nicole Imprints Pvt. Ltd.
- 4. Rajaraman, V. (2004). *Fundamentals of Computer*. New Delhi: Prentice-Hall of India Private Limited.
- 5. Shroff, R. (2004). *Computer Systems and Applications*. Mumbai: Himalaya Publishing House.
- 6. Sinha, P. K., & Sinha, P. (2007). *Computer Fundamentals*. New Delhi: BPB Publications.
- 7. Lonnie E. Moseley & David M. Boodey. *Mastering MS-OFFICE*. New Delhi: BPB Publication
- 8. Any other which are available in the area and city which the faculty deem fit

# HOSPITALITY MARKETING 6-T-VI

Theory -80 Sessional-20 Total – 100

UNIT	CONTENT	MARKS
I	Market & Marketing	16
	Market- Meaning ,Definition ,Types	
	Madadia Mania and Deficition	
	Marketing- Meaning and Definition     Origin of Marketing	
	Marketing Concept	
	Marketing Process	
	Marketing Mix -Meaning and Definition	
	4 P's of Marketing mix	
	7 P's of Services marketing	
	Marketing Environment- Meaning ,Definition, Types	
	Market Analysis- Meaning, Definition	
	, ,	
II	Marketing Strategy	16
	Meaning ,Definition	
	Market segmentation, Criteria for Segmentation Hotel Market	
	Target Market, Developing Target Market Strategy	
	Positioning- Meaning ,Definition	
	Marketing Research	
	Concept ,Meaning , Process, Need ,Method, Scope	
III	Consumer Behaviour and Consumer Goods	16
	Consumer Behaviour Buyer Behaviour and psychology	
	Buyer Motives	
	Buying Decision Making Process	
	Consumer Goods – Definition, Classification of consumer goods	
	Product Planning, concept, Development Product Life Cycle	
	Channels of distribution – Meaning and types	
	Storages and ware houses – storages situation,	
	Advantages and essentials of good storages	
17.7		1.0
IV	Sales Management and Promotion  Sales Management Management of Sales Management and Promotion	16
	Sales Management - Meaning and definitions of sales management	
	Nature and importance of sales management	
	Importance of sales manager	
	Sales Promotion  Magning and definition	
	Meaning and definition Objectives of promotion	
	Relation between promotion and marketing mix elements	
	Sales promotion tools – coupons, brochures, point of purchase display	
	Sales promotion tools coupons, ordenates, point of parenase display	

V	•	Sales Organization	16
		Introduction to sales organization	
		Need and Importance of sales organization	
		Functions of sales organization	
		Types of sales organization	
	•	Budget	
		Benefits of budgeting	
		Budget for sales department activities	
		The budgeting process	
		Flexibility in budgeting	

#### Books Recommended:

- Abbey, J. R. (2003). *Hospitality Sales and Marketing*. American Hotel & Lodging Educational Institute.
- Davar, R. (1993). *Modern Marketing Management*. Universal Book Traders.
- Kotler, P. (2016). *Marketing for Hospitality and Tourism*. Pearson Education, Limited.
- Kotler, P. (2007). *Marketing Management: Analysis Planning Implementation and Control*. Prentice Hall of India.
- Negi, J. (2002). Marketing And Sales Strategies For Hotels And Travel Trade. New Delhi:
   S. Chand Limited.
- R. S. N. Pillai, R. P. (1987). Modern Marketing: Principles and Practices. New Delhi: S. Chand Limited.

### FOOD PRODUCTION MANAGEMENT-II 6-P-I

Term Work Marks -20 <u>Practical-80</u> Total-100

PRACTICAL	CONTENT
	International cuisine (Six Course Menus)
I	France – 2 menus
II	Italy – 2menus
III	China – 1 menus
IV	Spain – 1 menus
V	Pastries (4 Varieties each)
VI	Flaky Pastry – Palmiers, Turn overs, Vol-au-vents, Cream horns
VII	Short crust pastry – Banquette, Chocolate meringue pie, Mushroom quiche
VIII	Choux Pastry – Chocolate éclairs. Creams puff, Profit rolls, Pyramid
IX	Rough Puff Pastry - One variety

#### FOOD & BEVERAGE SERVICE MANAGEMENT– II

6-P-II

Term Work Marks -20 <u>Practical-80</u> Total-100

Sr. No	Content
1.	Function organization of banquet
2.	Planning & Operating Food & Beverage Outlets
	Case study of Food & Beverage outlets - Hotels & Restaurants
3.	Function Catering – Banquets
	<ul> <li>Planning &amp; organizing Formal &amp; Informal Banquets</li> </ul>
	Planning & organizing Outdoor caterings
4.	Function Catering – Buffets
	<ul> <li>Planning &amp; organizing various types of Buffet</li> </ul>
	Compiling menu for special occasion Like corporate, association, social
5.	Drawing of table plan
6.	Seating arrangement
7.	Clearance and rearranging
8.	Calculation of Crockery for banquets as per menu and service
9.	Use of checklist for outdoor catering

# HOUSEKEEPING MANAGEMENT –II 6-P-III

Term Work Marks -20 <u>Practical-80</u> Total-100

SR.	Practical
No.	
01	Report on any 2 other than hotel areas where housekeeping is carried out
	(gymnasium/ airlines/ malls/ cruises/Hostels)
02	Landscape designing
03	Report on facilities for physically challenged guest in any one mall / hotel in the
	city

# Front Office Management-II 6-P-IV

Term Work Marks -20
<u>Practical-80</u>
Total-100

UNIT	CONTENT
I	Computer Application in FO PMS
II	Yield management and Forecasting
III	Green practices in front office
IV	Selling by front office Staff,
V	Up Selling Techniques used by front office staff
VI	Handling Complaints
VII	Promotion and marketing of hotel

#### Assignments:

- 1) Beaches of India
- 2) Hill Stations of India

#### Books Recommended:

### APPLICATION OF COMPUTER –II 6-P-V

Term Work Marks -20
<u>Practical-80</u>
Total-100

### SUGGESTED PRACTICAL / ASSIGNMENTS

#### EXCEL:-

- List of employees, with salary and other details.
- ➤ KOT.
- > Different formats used in hotels.
- ➤ Report Card with Pass / Fail Result,
- > Bills with details of Hotel Rooms,
- > Charts.

#### POWERPOINT:-

- > To present the above information as a presentation as an assignment.
- > Use different layouts, organizational chart, design templates, in the presentation.
- > Using audio and video in presentations.

#### SEMESTER VII FOOD PRODUCTION MANAGEMENT III 7-T-I

Theory – 80 Sessional -20 Total – 100

		Total – 100
UNIT	CONTENT	MARKS
I	International Cuisine	16
	<ul> <li>Thai, Mexican, Greek, German, Great Britain, Lebanese</li> </ul>	
	(Mediterranean); Geographical location, historical	
	background, staple food with regional influence, ingredients,	
	methods of Cooking, specialties, special equipment.	
	<ul> <li>Menu Examples of Japanese cuisine (Only theory)</li> </ul>	
	Snacks & Fast Food	
II	Larder Organization	16
	Introduction of Larder Work	
	<ul> <li>Definition</li> </ul>	
	<ul> <li>Equipments used in the larder</li> </ul>	
	<ul> <li>Layout of a typical larder with equipment and various</li> </ul>	
	sections	
	Terms & Larder Control	
	<ul> <li>Common terms used in the Larder and Larder control</li> </ul>	
	Essentials of Larder Control	
	Importance of Larder Control	
	Hors d'oeuvres, Salads, Cold buffet, Farcis and terrines, Cold	
	sauces and dips.	
	Non-Edible Display :Ice-carving, Tallow sculpture, fruit &	
	vegetable display	
III	Charcutierie	16
	• Sausage:	
	<ul> <li>Introduction to Charcutierie</li> </ul>	
	<ul> <li>Sausage: Types &amp; Varieties</li> </ul>	
	<ul><li>Casings: Types &amp; Varieties</li></ul>	
	o Fillings: Types & Varieties o Additives & Preservatives	
	• Forcemeats	
	<ul> <li>Types of Forcemeats</li> </ul>	
	<ul> <li>Preparation of Forcemeats</li> </ul>	
	<ul> <li>Uses of Forcemeats</li> </ul>	
	<ul> <li>Brines, Cures &amp; Marinades</li> </ul>	
	<ul><li>Types of Brines</li></ul>	
	<ul><li>Preparation of Brines</li></ul>	
	<ul> <li>Methods of Curing</li> </ul>	
	<ul><li>Types of Marinades</li></ul>	
	<ul> <li>Uses of Marinades</li> </ul>	
	<ul> <li>Difference between Brines, Cures &amp; Marinades</li> </ul>	
IV	Ham, Bacon & Gammon	16
"	<ul> <li>Cuts of Ham, Bacon &amp; Gammon.</li> </ul>	10
	<ul> <li>Outs of Hain, Bacon &amp; Gammon</li> <li>Differences between Ham, Bacon &amp; Gammon</li> </ul>	
	D CII O D	
V		16
<b>'</b>	• Pates	10
	O Types of Pate	
	o Pate de foie gras	
	<ul> <li>Making of Pate</li> </ul>	

- o Commercial pate and Pate Maison
- Truffle Sources, Cultivation and uses and Types of truffle.
- Mousse & Mousseline
  - o Types of mousse
  - o Preparation of mousse
  - Preparation of mousseline
  - Difference between mousse and mousseline
- ChaudFroid
  - o Meaning of Chaudfroid
  - o Making of Chaudfroid& Precautions
  - Types of Chaudfroid
  - Uses of Chaudfroid
- Aspic &Gelee
  - O Definition of Aspic and Gelee
  - o Difference between the two
  - Making of Aspic and Gelee
  - Uses of Aspic and Gelee

#### **Books Recommended**

- Bali, P. S. (2009). *Food Production Operations*. New Delhi: Oxford University Press.
- Bali, P. S. (2012). *Quantity Food production*. New Delhi: oxford university press.
- S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- Thagan, P. (1999). *Modern Cookery Vol I & II*. New delhi: Orient Longman Ltd.
- Arora, K. (2000). *Theory of Cookery*. New Delhi: frank Bros & Co (Publishers) ltd.
- Wayne, G. (1995). *Professional Cooking*. USA: John Wiley & Sons.
- Larousse Gastronomique. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- Saraswat, A. (2003). *Professional Chef.* New Delhi: UBS Publishers distributors Pvt Ltd.
- David Foskett, V. C. (2003). *The Theory Of Catering*. London: Book Power Publishers.
- Mohini Sethi, S. M. (1997). catering Management An Integral Approach. New Delhi: New Age International (P) Ltd.
- Wayne, G. (1995). *Professional Baking*. USA: John Wiley & Sons.
- Sapra, D. (2015). *The Hospitality Industry*, *Significance And Application Of HACCP*. Nagpur: Swaprakashan Publication.
- Lora Arduser, D. R. (2000). *HACCP & Sanitation Restaurant and Food Service Operations*. Atlantic Publishing Group, inc.
- Usha Raina, S. K. (2003). *Basic Food Preparation*. New Delhi: Orient Longman Private Ltd.

# Food & Beverage Service Management III 7-T-II

Theory – 80 Sessional -20 Total – 100

Unit	CONTENT	MARKS
I	Gueridon Service	20
	Introduction, History, Definition, Staffing, Equipment used, General Principles	
	of operations, Advantages & Disadvantages, Factors to create impulse buying,	
	Types of trollies used in Gueridon service, open kitchen, Use of liquor in	
	Gueridon service, Complete procedure of Gueridon service.	
II	Kitchen Stewarding	10
	Importance,Opportunities in kitchen stewarding,Recordmaintaining,Machine	
	used for cleaning and polishing.	
III	Planning & Operating Various F&B Outlet Such As Commercial Restaurants,	20
	Fast Food Outlets, Mobile Catering On The Basis Of	
	Physical layout ,Objectives ,Steps in planning,Factors to be considered while	
	planning, Various set ups for seating, Planning staff	
	requirement, Menuplanning, Selecting and planning of heavy duty and light	
	equipment,Requirement of quantities of equipment required like crockery,	
	Glassware, Cutlery - steel or silver etc.	
IV	Menu Management	20
	(Menu Merchandising And Menu Engineering)	
	Menu control, Menu structure, Basic criteria and General Presentation of	
	menu, Menu as a In house Marketing tool,	
	Menu Engineering- Definition and Objectives, methods and advantages.	
V	Hazards In Bars, Restaurants, Stewarding And Cellar	10
	Structure and Environment, Machinery and equipments, Glassware, Handling	
	and lifting, Inspection checklist	

#### Books Recommended

Dhawan, V. (2003). *Food & Beverage Service* . New Delhi : Fraank Bros & co. (Publishers) ltd.

Singaravelavan, R. (2011). Food and Beveragae Service. New Delhi: Oxford University press.

Tharakan, Y. G. (2004). A Guide to Food & Beverage. Bangalore: Tata McGraw-Hill.

Jones, P. (1988). Food Service Operations. London: Cassell Wellington House.

# HOUSEKEEPING MANAGEMENT III 7-T-III

Theory – 80 Sessional -20 Total – 100

Unit	Contents	Marks
1	Ergonomics in Housekeeping	
	<ul> <li>Definition</li> </ul>	
	<ul> <li>Principles</li> </ul>	16
	<ul> <li>Significance and need of Ergonomics in Housekeeping</li> </ul>	
	<ul> <li>Analysis of risk factor in Housekeeping</li> </ul>	
	Mitigation of risk factor in Housekeeping	
2	Full Circle of management	
	<ul> <li>Problem solving</li> </ul>	16
	<ul> <li>Managerial styles</li> </ul>	
	<ul> <li>Development of others</li> </ul>	
	Personal development	
	Housekeeping managers of the future	
3	Standard operating Procedures	
	<ul> <li>Standardisation</li> </ul>	
	<ul> <li>Structured versus Unstructured operations</li> </ul>	16
	<ul> <li>Suitable subjects for standard operating procedures in hotels</li> </ul>	
	<ul> <li>Examples of standard operating procedures.</li> </ul>	
4	Ecotels	
	Ecotel certification	
	<ul> <li>Choosing eco-friendly site</li> </ul>	16
	<ul> <li>Energy conservation</li> </ul>	
	Water conservation	
	Waste management	
	Environment friendly housekeeping	
5	Electronic Housekeeping & Software's used in Housekeeping	
	IT –savvy Housekeeping	16
	<ul> <li>Managing Labour costs with Technology</li> </ul>	
	<ul> <li>Accounting and Budgeting with Technology</li> </ul>	

#### Books Recommended:

Bansal, T. (2010). Hotel Facility Planning. New Delhi: Oxford University Press.

Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.

Raghubalan, G. (2011). *Hotel Housekeeping Operations and Management*. New Delhi, India: Oxford University Press.

Singh, M. (2012). Hotel Housekeeping. New Delhi: Tata McGraw-Hill.

# Public Relations 7-T-IV

Theory – 80 Internal -20 Total – 100

UNIT	CONTENT	MARKS
I	Evolution of Public relation      Definition of Public relation     Growth of public relation	16
II	Importance of Public relation	16
III	Tools of Public Relation	16
IV	<ul> <li>Public relation &amp; internal publics</li> <li>Public relation &amp; external publics</li> <li>Public relation in crisis</li> </ul>	16
V	<ul> <li>Planning of public relation</li> <li>Public relation and communication, Public relation and advertising Purpose of public relation advertising, Budgeting of public relation</li> </ul>	16

#### Books Recommended:

- Iqbal.s.Sachdeva. (2009). *Public Relations Principles and Practices*. New Delhi: Oxford University Press.
- Sam, B. (1970). Practical Public Relation. New Delhi: Sir Issar Pitman and SonsLtd
- Glenn.F.Ross. (1998). *The Psychology Of Tourism*. New delhi: Hospitality Press, Victoria, Australia.
- S.K.Bhatnagar. (2002). *Front Office Management*. New Delhi: Frank Bros.& co(publishers)ltd.

#### ENTREPRENEURSHIP DEVELOPMENT 7-T-V

Theory-80Internal -20 Total – 100

Units	Total –  Content	Marks
1.	Mooning	20
1.	Meaning,	20
	characteristics, functions and types of entrepreneur. Entrepreneurship scope, role in economical development, barriers and obstacles to	
	Entrepreneur development.	
2.	Factors affecting Entrepreneurship growth.	20
۷.	<ul><li>ENTREPRENEURSHIP DEVELOPMENT PROGRAMMES (EDPs)</li><li>Need of EDPs</li></ul>	20
	Objectives of EDPs     Polyonal graphs and SSL in Ladia	
	Role and problem of SSI in India	
	• Franchising dealership	
	Forms of commercial organization, sale trades, proprietorship, partnership and	
	joint stock companies.	00
3.	PROJECT IDENTIFICATION AND SELECTION (PIS)	08
	Meaning of project	
	Project identification	
	Project selection	
4.	PROJECT FORMULATION AND PROJECT APPRAISAL	16
	Meaning of project report	
	Significance of project report	
	Contents of a project report	
	Formulation of a project report	
	Specimen of a project report	
	Common errors in project formulation	
	Concept of project appraisal	
	Method of project appraisal	
5.	FINANCING OF ENTERPRISE	16
	Need for financial planning	10
	Sources of finance	
	Capital structure	
	Term-Loans	
	Sources of short-Term finance	
	INSTITUTIONAL FINANCE TO ENTREPRENEURS	
	Industrial development Bank of India (IDBI)	
	Industrial finance cooperation of India (IFCI)	
	Industrial credit and investment corporation of India (ICICI)	
	Industrial reconstruction bank of India (IRBI)	
	Life insurance corporation of India (LIC)	
	Unit trust of India (UTI)	
	State financial corporation's (SFCs)	
ooks Re	commended	

- Entrepreneurship Development- S.S. Khanka, S Chand & Company Ltd.
- Dynamics of Entrepreneurial Development and Management- Vasant Desai, Himalaya **Publishing House**

Entrepreneurship-Rajeev Roy, Oxford University Press

# RESEARCH METHODOLOGY 7-T-VI

Theory – 80 Internal -20 Total – 100

Units	Content	Marks
1	Meaning, and definition of Research statement of research problem and     Research objectives     Selection of title     Application of Research     Research Design and Data Collection	16
2	ED and Research Project Introduction i) Meaning & definition of Research ii) Statement of Research problem and Research objectives iii) Selection of title iv) Application of Research	16
3	Research Design and data collection i) Primary Research ii) Secondary Research iii) Research approaches –observation, Experiment, survey iv) Research Instrument – Questionnaire, Mechanical	16
4	Sampling Plan i) Sampling unit ii) Sampling size iii) Sample selection process  Data Analysis i) Classification ii) Tabulation iii) Analysis and Interpretation	16
5	Report Writing i) Report Format ii) Executive Summary, iii) Literature of review iv) Finding v) Conclusions & Recommendations vi) Bibliography	16

# FOOD PRODUCTION MANAGEMENT- III 7-P-I

	-
PRACTICAL	CONTENT
I	Microwave Menu(6 Course)- 2 menus
II	Snacks & fast Food- 2 menus
III	Breakfast Cookery-2menus
IV	Bread-Enriched Dough
V	Pizzas- 2 varieties
VI	Cold Buffet- 2 menus(include Cold cuts, Canapes, Terrines& Galantine)
VII	Demo on Non- Edible display
VII	Chocolate-Filled Chocolates& Chocolate Decoration
VIII	Marzipan-Almond paste, Marzipan shapes
IX	Fondant – as icing, and as filling
X	Meringue – as icing and used as/in product
XI	Sugar boiled candies- 5 Varieties

# FOOD & BEVERAGE SERVICE MANAGEMENT– III 7-P-II

UNIT	Content
1.	Equipment for Gueridon service – care and use
2.	Gueridon Service
	Organizing Mis-en-place for Gueridon Service
	Preparation of Following Dishes
	Crepe suzette
	Banana au Rhum
	Peach Flambé
	Rum Omelette
	Steak Diane
	Pineapple flambe
3.	Designing different types of Menu card for service purpose
	<ul> <li>Psychology</li> </ul>
	Graphic Design
4.	HACCP practices inside Bar and Restaurant
	Hazardous materials:-
	Inspection checklist
	Hazards & dealing with hazardous materials

Housekeeping Management –III 7-P-III

Sr.	Practical
No	
1	Design a questionnaire for hotel housekeepers to analyze work place pain and hazards
2	Developing SOP for any 2 activities of housekeeping
3	Enlist electronic facilities in housekeeping (through internet/ magazines/ visits)

### Public Relation 7-P-IV

UNIT	CONTENT
I	Developing Corporate communication skills
II	Group Discussion and personal interview techniques
III	Developing presentation skills and C.V.
IV	Organizing press conference
V	Preparation of promotional brochures.
VI	Crisis handling in PR

### $\begin{array}{c} \text{COMPUTER BASED TRAINING PRESENTATION} \\ \text{7-P-V} \end{array}$

The training presentation has to be a Multimedia PowerPoint presentation using a computer or a laptop connected to LCD / projection system depending upon the available resources. The students could show it in their personal laptop also. Log book shall also be evaluated. The training report will be evaluated.

The seminar will be scheduled by the college based on the training report and the final viva-voce will be commenced.

#### SEMESTER-VIII ADVANCE FOOD PRODUCTION 8-T-I

Theory – 80 Sessional -20 Total – 100

UNIT	CONTENT	MARKS
I	<ul> <li>Food presentation principles</li> <li>The Concept of Plate Presentation <ul> <li>Colour</li> <li>Garnish (Unconventional garnishes, Role &amp; uses of garnishes Food Styling)</li> <li>Cooking Method</li> <li>Plate Selection</li> <li>Arranging Food</li> </ul> </li> <li>Merging of Flavors, Shapes, and Textures on the Plate</li> <li>Emerging Trends in Food Presentation</li> <li>Food photography &amp; problems there in</li> </ul>	16
II	Research and Product Development  Testing New Equipment  Developing New Recipes  Food Trials  Evaluating A Recipe  Organoleptic Sensory Evaluation	16
III	Food safety & hygiene  HACCP Principles HACCP Specialization HACCP Certification	16
IV	<ul> <li>Breakfast</li> <li>International and Indian menus,</li> <li>Preparations of traditional / classical items,</li> <li>'Power breakfast' &amp; 'Brunch' concept</li> <li>Convenience foods – Role of convenience foods in fast food operations, advantages &amp; disadvantages of Convenience foods.</li> <li>Labor &amp; cost saving aspect of Convenience foods.</li> <li>New Concepts</li> <li>Slow food movement</li> <li>Molecular Gastronomy</li> <li>Genetically Modified Foods</li> <li>Organic Foods</li> <li>Vegan cuisine</li> <li>Use of non-edible components</li> </ul>	16
V	<ul> <li>Ose of non-edible components</li> <li>Confectionery</li> <li>Meringues – Making, factors affecting stability, cooking, types &amp; uses.</li> <li>Chocolate work</li> <li>Fondant</li> <li>Marzipan</li> <li>Ice-Creams &amp; Sorbets</li> </ul>	16

Sugar

• Types of sugar & Sugar boiled icings

Other sundry material & mixtures used in confectionery such as jam, jellies, curds, creams, custards, gelatin, agar-agar, pectin, gums (Arabic, Tracanth) dextrin

#### **Books Recommended**

- Bali, P. S. (2009). Food Production Operations. New Delhi: Oxford University Press.
- Bali, P. S. (2012). *Quantity Food production*. New Delhi: oxford university press.
- S.Bali, P. (2012). *International Cuisine & Food Production*. New Delhi: Oxford University Press.
- Thagan, P. (1999). *Modern Cookery Vol I & II*. New delhi: Orient Longman Ltd.
- Arora, K. (2000). *Theory of Cookery*. New Delhi: frank Bros & Co (Publishers) ltd.
- Wayne, G. (1995). *Professional Cooking*. USA: John Wiley & Sons.
- Larousse Gastronomique. (2001). USA: Hamlyn- a division of Octopus Publishing group Ltd.
- Kalra, I. (2000). Prasad Cooking with indian Masters. New delhi: Allied Publishers ltd.
- Saraswat, A. (2003). Professional Chef. New Delhi: UBS Publishers distributors Pvt Ltd .
- David Foskett, V. C. (2003). *The Theory Of Catering*. London: Book Power Publishers
  - Food Hygiene and Sanitation, S. Roday, Tata Mc Graw-Hill
  - Cousins, D. L. (2010). Food and Beverage Service. London: Hodder Education .
  - Cullen, P. (2001). *The Food and Beverage Manaager*. New Delhi: Global Books & Subscription Services

#### ADVANCE FOOD & BEVERAGE SERVICE

#### 8-T-II

Theory – 80 Sessional -20 Total – 100

Unit	Content	Marks
I	Recent Concerns And Trends	16
	Future Of Quick Service Restaurants	
	Technology In Food And Beverage Industry	
II	Planning And Organizing The Food And Beverage Service Department Developing a good F&B Team, Performance and productivity standards	16
	,Time and motion study in Food and Beverage operations,	
III	Planning And Organizing The Food And Beverage Service Personnel Job procedures( Task analysis), Job allocation and work schedules, Calculating staff strength & planning duty rosters, team work, training and leadership in food and beverage department, devising training programs for F&BS staff, Performance measures, Customer relations, sales promotions	16
IV	Food And Beverage Management Introduction, Objectives of F&B Management, Responsibilities of F&B Management, Constraints to F&B Management, Managing quality in F&B operations.	16
V	Marketing and sales in restaurant  Introduction  Catering consideration  Types of menu / product  Marketing banquet facilities  Marketing Plan	16

#### Books Recommended:

- Food and Beverage Service Lillicrap. D.R.; Edward Arnold Ltd. London
- Professional Food and Beverage Service Management Verghese Brian; Macmillan India Ltd.
- Food and Beverage management and Service Waiter; Barrie & Jenkins London 1965.
- The Waiter Fuller John & Currie. A.J; Hutchinson
- Food and Beverage Service- Dhawan Vijay; Franc Bros &Co.
- The Steward, Dias. P

### Advance Accommodation Management 8-T-III

Theory – 80 Sessional -20 Total – 100

S.no	Contents	Marks
1	Managing HK personnel	
	<ul> <li>Documents for personnel Management</li> </ul>	
	Determining Staff Strength	16
	<ul> <li>Recruiting</li> </ul>	
	• Selecting	
	Hiring	
	Orienting	
2	Training	
	Training employees	
	Steps in Planning a training programme	
	Benefits of training	
	Types of training	16
3	Scheduling	
	Parameter to consider	
	Work schedules	16
	Planning Duty rosters	
	Advantages of a duty rosters	
4	Housekeeping Budgeting	
	Types of Budgets	
	House Keeping Expenses	16
	Budget planning process	
	Income Statement of Rooms Division	
	Controlling expenses	
5	New property Operations	
	<ul> <li>Introduction</li> </ul>	
	Starting up housekeeping	
	System and procedures	16
	• Countdown	
	Changing trends in Housekeeping	
	Hygiene not just Cleanliness	
	New scientific techniques	

Books Recommended:

Bansal, T. (2010). Hotel Facility Planning. New Delhi: Oxford University Press.

Martin, R. (1997). *Professional Management Of Housekeeping Operations*. New York: John Wiley & Sons, Inc.

Negi, D. J. (2000). *Human Resorce Development and Management in Hotel Industry*. New Delhi: Frank Bros. & Co.

Rao, P. (2004). *Personnel and Human Resource Management*. Mumbai: Himalaya Publishing Centre. W.F.Casio. (1998). *Managing Human Resources*. Boston: McGraw-Hill.

# Travel & Tourism 8-T-IV

 $\begin{array}{c} Theory-80\\ Internal\ -20\\ Total-100 \end{array}$ 

UNIT	CONTENT	MARKS
I	Tourism through Centuries (India and World), Ancient, and Medieval and Modern history of tourism Factors influencing the growth of tourism, Globalization and Tourism.	16
II	Significance of Tourism, social, economic cultural – Definition of travel, Traveller, Visitor, Excursionist, Tourist, Picnic – Concept, leisure and business.	16
III	Typology and forms of tourism – International, Inbound, Outbound, interregional, intra regional, domestic, International, national and other forms Social tourism.	16
IV	Tourism an overview – components (5A's Attraction, Accessibility, Accommodation, Amenities and Activities), Tourism system and Elements of tourism (Leeper's Model) – Characteristics of Tourism, (Intangibility, Perishability, Varability, Inseparability, Heterogeneous, Characteristics of tourism products.	16
V	Tourism as an Industry: Multi-sectoral and multifaceted nature of tourism business – Linkages of tourism with other industries/Sectors. Roles of Government and Private sector in tourism development – Hospitality Industry, Skills / attributes required for successful Tourism and Hospitality Career.	16
	Brief introduction to tourism Suppliers: Accommodation, Travel, and Transportation industries.  Role of Travel Agents, Tour Operators, NTOs, Information Centers – Career opportunities in Travel Tourism	

#### Books Recommended:

- Cooper, F. (2000). *Tourism principles and Practices*. New delhi: Pitman.
- Sunetra Roday, A. B. (2009). *Tourism Operations & Mnagement*. New Delhi: oxford University Press.
- Glenn.F.Ross. (1998). *The Psychology Of Tourism*. New delhi: Hospitality Press, Victoria, Australia.

#### HUMAN RESOURCE MANAGEMENT

#### 8-T-V

Theory 80 Sessional 20 Total – 100

UNIT	CONTENT	MARKS
I	Concept of Human Resource Management     Personnel Management- Definition, Objective, Function, Importance      Difference Resource Management	16
	Difference Between Personnel Management and Human Resource     Management	
	Human Resource Management- Definition, Objective, Function, Importance, Scope, Functions of HR Manager	
II	Human Resource Planning	16
	Career Planning	
	Recruitment- Sources	
	Selection Process	
	Interviews	
	Placement	
	Induction and Orientation	
	Training	
	• Promotions	
	• Demotions	
	• Transfers	
	Absentism	
	Replacement	
III	Job Analysis- Job Description and Specification,	16
	Job evaluation techniques	
	<ul> <li>Management Development; Performance appraisals-Objective, Process, Methods</li> </ul>	
	Grievance Handling ( PONJ)	
	Compensation Management, Wage and Salary Administration	
IV	Industrial Psychology and Behavioral Science	16
	Leadership: Role, Types, style, importance and qualities of a leader	
	Motivating Human Resource	
	Quality of Work Life	
	<ul> <li>Quality of Work</li> </ul>	
	o Morale	
	o Job Satisfaction	
	<ul><li>Social Security</li><li>Health and Safety</li></ul>	
	<ul> <li>Health and Safety</li> <li>Labour Welfare</li> </ul>	

V	Current Trends of HR Systems in Hospitality Industry	16
	<ul> <li>Industrial Relations - Meaning &amp; Characteristics Industrial Relations - Nature of Trade Unions - Problems of Trade Union</li> </ul>	
	<ul> <li>Industrial Disputes - Settlement of Industrial Disputes.</li> </ul>	
	• Collective Bargaining - Features - Pre-requisite of Collective Bargaining -	

#### Books Recommended:

A.M.Sharma. (2003). *Personnel and Human Resource Management*. Mumbai: Himalaya Publishing House.

C.B. Mamoria, S. G. (2004). *Human Resource Management*. Mumbai: Himalaya Publishing House.

Dwivedi, R. (2001). *Managing Human Resources Personnel Management in Indian Enterprises*. Delhi: Galgotia Publishing Company.

# HOSPITALITY LAWS &LICENSES 8-T-VI

Theory 80 Sessional 20 Total – 100

UNIT	CONTENT	MARKS
I	Introduction to law:	16
	Meaning & Definition of Law	
	Objects of Law	
	Importance of studying Law	
	Indian Contract Act	
	<ul> <li>Definition of Contract, Proposal, Agreement, Consideration, etc. Essentials of Valid contract</li> </ul>	
	Competent Parties	
	Types of Contracts – valid, void and voidable.	
	<ul><li>Performance of Contract</li></ul>	
	Discharge of Contract	
	Remedies for Breach of Contract	
	Indemnity and Guarantee	
II	Licenses And Permits	16
	Licenses and permits for hotels and catering establishments-	
	procedure for procurement, bye laws of hotels & restaurant	
	under municipal corporation	
	Renewal suspension and termination of licenses.	
	Food Legislation	
	Principles of food laws-acts regarding prevention of food	
	adulteration, definition, authorities under the	
	act, procedure of taking a sample purchase right, warranties,	
	guest control order or food services order in force from time to	
	time.	
	Essential commodities Act	
	Liquor Legislation-	
	Bombay Prohibition Act	
	Possession of Indian liquor	
	Possession of foreign liquor	

	➤ Law for Indian made foreign liquor	
III	Industrial Legislation	16
	Factories Act,	
	Payment of Wages Act,	
	➤ Industrial Disputes Act,	
	➤ Apprentices Act,	
	Provident Fund Act,	
	Trade Unions Act (each Act with reference to hotel industry)	
IV	Law Of Tenancy	16
	Rent control act, distinction between guest and tenant, inn keeper, guest	
	relationship, inn-keeper's lien, bye laws as affecting catering	
	establishments.	
	Consumer Protection Act	
	consumer protection councils, procedure for redressal of grievances	
V	Payment of Wages Act, 1936:	16
	Important Definitions under the Act	
	➤ Rules relating to wage TEACHING SCHEME, time & mode of	
	wage	
	> Payment	
	Authorized Deductions	
	Workmen's Compensation Act, 1923:	
	Important Definitions under the Act	
	Partial & Total Disablement	
	> Accident	
	Accident arising out of an employment	
	Accident 'in the course of an employment	
	Employer's liability to pay compensation	
	Amount of compensation payable by an employer	

# ADVANCE FOOD PRODUCTION 8-P-I

Term Work Marks -20 <u>Practical-80</u> Total-100

PRACTICAL	CONTENT
PRACTICAL	CONTENT
I	Thai Menu(6 Course) -2 menus
II	Mexican Menu(6 Course)- 2 menus
III	Greek Manu (6 Course) 2 manus
	Greek Michid Course) -2 menus
IV	German Menu(6 Course)- 2 menus
V	Great Britain Menu(6 Course) -2 menus
VI	Lebanese (Mediterranean) (6 Course)-1 menu
VII	Display of Plate Presentation – (10 Dishes)
VII	Ice-cream _ 5 varieties
V 11	ice-cream 5 varieties
VIII	Sorbets – 5 varieties
V VI VII VII	Great Britain Menu(6 Course) -2 menus  Lebanese (Mediterranean) (6 Course)-1 menu  Display of Plate Presentation – (10 Dishes)  Ice-cream – 5 varieties

IX	Mousse/ Souffles/ Bavarois – 5 varieties each

# ADVANCE FOOD & BEVERAGE SERVICE 8-P-II

Term Work Marks -20 <u>Practical-80</u> Total-100

UNIT	Content
1.	F&B Staff Organization
	Developing Organization Structure of various Food & Beverage Outlets
	Determination of Staff requirements in all categories
	Making Duty Roster
	Preparing Job Description & Specification
2.	Supervisory Skills
	Conducting Briefing & Debriefing
	- Restaurant, Bar, Banquets & Special events
3.	Drafting Standard Operating Systems (SOPs) for various F & B Outlets
	Supervising Food & Beverage operations
	Preparing Restaurant Log
4.	Handling of emergency situation

# Advance Accommodation Service Management 8-P-III

Term Work Marks -20 <u>Practical-80</u> Total-100

S.	Practical
no	
01	Making schedules for 100 room, 200 room and 300 room properties for morning, evening
	and night shift
02	Making roster for for 100 room, 200 room and 300 room properties for morning, evening
	and night shift with occupancy percentage.
	Making roster for villa type hotels, resorts
03	Making tent cards to train guest for conserving energy.

### Public Relation & Travel & Tourism 8-P-IV

Term Work Marks -20
Practical-80
Total-100

	CONTENT
I	Types of Tourism – Assignments and presentation
II	Preparation of itinerary – National & International – Presentation
III	Package tours
IV	Most popular tourism destination in India and aboard
V	Latest trends in tourism
VI	Current affairs related to travel and tourism

### Project Work & Training Presentation 8-P-V

Term Work Marks -

i) Project work – 10

ii) Training Presentation -10

Practical

i) Project work – 40

ii) Training Presentation – 40

Total-100

#### i) Project Work

Project should be carried out in the following manner

- ED and Research Project
  - Introduction
  - i) Meaning & definition of Research
  - ii) Statement of Research problem and Research objectives
  - iii) Selection of title
  - iv) Application of Research
- Meaning, and definition of Research statement of research problem and research objectives
- 1. Selection of title Application of Research
- 2. Research Design and Data Collection
- 3. Sampling Plan
  - i) Sampling unit
  - ii) Sampling selection process
- 4. Data Analysis
- 5. Report writing

Every student shall select a research project from the Hospitality Industry. The nature of the product shall be based on the synthesis of their experience and knowledge gained from allied subjects. Subject of the project shall be approved by the department at the commencement of the

session. The research project will be guided by the faculty of the department/college. The students will be required to submit the project report on a prescribed date.

Comprehensive Viva-Voce/ Seminar based on Project

The seminar will be scheduled by the college or the department based on the Project and the final vice-voce will be commenced on the day and date prescribed by the university in the presence of External & Internal Examiner.

#### ii) Training Presentation

The training presentation has to be a Multimedia PowerPoint presentation using a computer or a laptop connected to LCD / projection system depending upon the available resources. The students could show it in their personal laptop also. Log book shall also be evaluated. The training report will be evaluated.

The presentation will be scheduled by the college based on the training report and the final vivavoce will be commenced on the day and date prescribed by the university in the presence of External & Internal Examiner.

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