#### YUGANTAR EDUCATION SOCIETY'S



## SHRI BALASAHEB TIRPUDE COLLEGE OF HOTEL MANAGEMENT & CATERING TECHNOLOGY

(Approved by AICTE, New Delhi, Govt. of India, Govt. of Maharashtra & RTM Nagpur University, Nagpur)

 Shri Balasaheb Tirpude Marg, Civil Lines, Sadar, Nagpur - 440 001 Phone: (O) +91 712 2550695 Fax: +91 712 2550695
 Email: tirpudehmct@gmail.com, Visit us at www.tirpudehmct.ac.in

AICTE Permanent Institute Id: 1-14318331 • DTE Institute Code: HM4219 • RTM NU College Code - 007 AISHE Code: C-18976

Ref No: SBTC/HMCT/PO/423

Date:19/04/2023

To,

Gopika S Nair
Business Development Manager
Orell Software Solutions Private Limited.

Subject: Purchase order for supply of Orell Talk Smart 1 Teacher plus up to 20 students. Ref: Your Proforma invoice: MH/663/23-24 date and time – 19/04/2023.

Sir,

With reference to your quotation, we are pleased to place the purchase order on to you to supply of one Orell Talk Smart 1 Teacher plus up to 20 students for our institute:

Sno	Particulars	Quantity	Rate (Rs)	Amount (Rs)
01	Upgrade to Orell Talk Smart Version (Lifetime Perpetual License) For 1 Teacher up to 20 Student Consoles and 500 Users.	One	Rs. 33,000.00	Rs. 33,000.00
			TAX Gst 18 %	Rs. 5,940.00
	Total (in words): Thirty-eight thousand nine hundred forty only		Total Amount	Rs. 38,940.00

Full payment done through online transfer. Please supply one Orell Talk Smart 1 Teacher plus up to 20 students as soon as possible.

Thanking you,

Akshay Dandale

OFFICIATING PRINCIPAL Shri Balasahab Troude College of Hotel Monagement & Galaring Technology, Magour



#### Oréll Techno Systems (India) Pvt Ltd

HQ: 1st Floor, BCG Tower, Opp. CSEZ

Seaport Airport Road, Kakkanad, Cochin - 682037

Tel: +91 484 414 1000 (100 Lines)

Email: info@orell.com

24/7 HelpDesk: +91 9388 814 000

Delhi | Mumbai | Bangalore | Kolkata | Dubai

Bank Account Details

Sank Account Detail	5	
Account Name	Oréll Technosystems (India) Pvt. Ltd.	
Name of the Bank	State Bank of India (SBI)	
Branch Address	Commercial Branch, Palarivattom, Cochin, Kerala	
Account Number	30366531045	
IFS CODE	SBIN0004062	

#### Materials Provided with Orell Talk

#### SOFTWARE:

- Interactive Instructor Console
- Interactive Student Console
- Lesson studio (audio/video recorder)
- Integrated Extensive English language learning materials and exercises and basic language learning material for 1 Additional Languages...

NB: Integrated study materials are provided FREE of charge by Oréll

#### Materials supplied:

- Certificate of installation
- License agreement

### Terms and Conditions of Payment, Warranty and Delivery

Payment

: 100% payment along with the Order

License Type

: Lifetime Perpetual

AMC\*

: (Optional)15% for the software,15% for the

contents

Delivery & Installation

: Within 7 days from payment (Now done Online

via remote access)

Online Training

: Free for 1 year(for Lifetime perpetual License)

Warranty, Online Support & Updates : Free for 1 year (for Lifetime perpetual License)









### The World's Most Favorite Digital Language Lab System

#### OCORPORATE OFFICE

Oréll Techno Systems (India) Pvt Ltd 1st Floor, BCG Tower Opp. CSEZ, Seaport - Airport Road, Kakkanad, Cochin - 682 037, India Tel: +91 484 4141 000 (100 Lines) Email: info@orell.com

#### **ODUBA**

Oréll (FZC)
P.O. Box : 120007, SAIF Zone
Sharjah, UAE
Email : info@orell.ae





Bengaluru | Delhi | Mumbai | Kolkata























### Easy-to-use Mobile App

OréllTalk is now available as a mobile app that is fully compatible with the Android and iOS mobiles and is available on Google Play and the App Store. It is available for Administrators, Principals, Parents, Students, Teachers, and the Management.





#### MOBILE APP FOR PARENTS

- Know about the daily activities of the child
- View their ward's assessment report
- View assignments, circulars, etc
- Monitor their child's performance
- Monitor Child's attendance and get teacher notifications



#### MOBILE APP FOR STUDENTS

- Access to data anytime and anywhere
- Attend class work, homework
- Activities, projects etc.
- Receive notifications in the mailbox
- Self-Study Option
- Get individual exam based marks and
- Instant scores



#### MOBILE APP FOR ADMIN

- Add Teachers
- Add subjects
- Approve student registrations
- ✓ Track student attendance and performance
- Organize online exam for students
- Generate User Certificates



#### MOBILE APP FOR TEACHERS

- Assign lessons to individuals or group-wise
- Monitor and Control Student all Activities
- Interact with selected student or the entire class
- ✓ Track student attendance and performance
- Conduct online exam for students.



#### MOBILE APP FOR PRINCIPAL/MANAGEMENT

- Access reports student wise and teacher wise
- Manage Teacher Attendance
- View staff Activity including lesson plan
- View individual and group based exam marks





### **Editions**









#### Smart

- Ocost-effective Solution
- O Listen, Speak, Read & Write
- Repeat, Record & Compare
- O Integrated Course Materials

#### Pro

- Ffficient & Value for Money Edition
- Intercom & Graphical Analysis
- Exercises with Instant Score

#### Max

- ✓ Integrated eLibrary
- O Proctored Online Exam
- Comprehensive Reports

### Corporate

- Conferencing/Group Discussion
- Career Lab/Biz Talk/IELTS
- Branded Mobile App
- 10 Integrated languages

### **Versions**



Windows & Linux/Ubuntu



Android/Mobile/Tab



Thin Client/N-Computing



Cloud/Online

### Solutions



K-12



Higher Education



**Professional Colleges** 



Universities



**Training Centers** 



**Government Projects** 



### LEVELS AND MODULES

The levels and course modules are in-built in OréllTalk with facilities for unlimited practice. All integrated study materials are 100% free. Instructors can add/delete/edit course materials to the student needs.



### Career Lab / Skill Development / Business Communication

The Career Lab is designed to provide students a stepping-stone to becoming socially conscious, ethically focused yet practically skillful and motivated leaders in their chosen field.

,	o sen asteem, sen esneept o sen neceptonee
(	Personality Development & Grooming
(	
(	Creating Confidence / Attitude to Success
(	Positive Thinking & Problem Solving
(	) ream Building
(	Understanding Internships
(	How to make a great Resume
(	How to use LinkedIn / Online Networking

Self Esteem Self-Concept & Self-Acceptance

How to prepare well for Examination Time Management Leadership Skills O Decision Making ( Interview Tips / General HR Question Group Discussion & Presentation Delivery Tips to make great Projects Corporate Success Starting a Business Career Guidance / Higher Education Studying in Abroad Corporate eMail Etiquette / Formal Letter Writing

Attitude and its Importance



#### **FEATURES**

OréllTalk offers several unique features for teachers, students and the management of institutions and even for the parents. It helps teachers mentor their students more effectively. It also motivates students to imbibe their lessons better while enjoying the process of learning a foreign language.

#### Unique Features

- Listen, Respond, Record, Role-play, Evaluate & Monitor
- Self-Assessment, Homework & eExam
- eAssignments (Assign, View and Evaluate Assignments)
- Graphical Representation / Voice Comparison
- Intercom (One on One Text, Audio & Video Chat)
- Communicator (One to Many Text, Audio & Video Chat)
- Supervisor (Real-time monitoring of students by activity
- (a) Incognito Listening (Listen live voice of Student)
- Alert (Instructor's help required Indicator through text/audio chat)

- Student Performance and Attendance Reports
- Lesson Studio (Create Lessons in Text/Pdf/Audio/Video formats)
- Exercises with instant scoring
- Parents Login & Management Login
- Multilingual Interface
- Supports on any OS (Windows/UBUNTU)
- Online / Cloud support
- LAP/TAD/ N Computing / Thin Client support

#### Features - Learners

- ♠ Login with Unique Id/Password
- Listen, Speak, Read & Write (LSRW)
- Listen, Repeat, Record, Compare & Role-play
- D Lessons in Text/Audio/Video formats
- Self-assessment
   Self-assessment
- Graphical Analysis
- ♠ Submit Tasks to Teacher
- O View Teacher Feedback
- Exercises with Instant Score
- Dialogues with Role-play
- 1 Text and Edit
- Voice Insertion

- Speech Craft
- Dictionary
- Alert Instructor Text, Audio & Video
- Group Discussion/Conferencing − Audio & Video
- Model Student − Audio & Video
- 1 Live Class
- ⊕ e-Exam
- @ e-Reader/e-Library
- e-Writer/Enhance Writing
- ♠ Poll/Survey

#### Features - Instructors

- Intercom Text, Audio & Video
- Communicator (Broadcasting) Text, Audio & Video
- Live Voice Incognito Live Hearing
- View Master Incognito Live Camera
- Screen Viewer Capture Live Screen
- Net-Flix Browse & Share Videos
- Lesson Studio Create Own Lessons
- e-Assignments
- Create Exercises

- Assign Homework Online/Offline
- O Controller Freeze Learner System
- Supervisor Incognito Live Monitoring X-Play Share From External Device
  - Whiteboard
  - Live Video Streaming
  - Sharing, Pairing & Grouping
  - Share Teacher Screen to Students
  - Add Sub Title to Videos
  - Bookmarking

### Features – Parents/ Manager/Principal

- Access Student Attendance Report
- Access Student Activity Report
- Access Student Performance Report
- Access Teacher Activity Report
- Reports in Graph/Chart Format

#### Features - Administrator

- Add Class, Subjects & Teachers
- Approve student registrations
- Access All Reports



### Advantages & Benefits

The ingenuity of its design, reliability, and wireless compatibility are the primary advantages of OréllTalk. It offers an exclusively result-oriented and efficient way to enrich the process of learning to communicate effortlessly in a foreign language.



### 1) Teacher's / Instructor's Benefits:

- User-friendly and effective methodology
- Incognito student monitoring
- Evaluate individual student performances in real-time
- Create unlimited customized eLessons in audio/video/text
- Assign lessons to individuals/groups
- Modify pre-loaded lessons to requirement
- Record student feedback automatically

### 2) Students' / Learners' Benefits:

- Listen, Speak, Read and Write (LSRW) effectively
- Compare/Evaluate/Repeat with native speakers
- Review lessons in text/audio/video formats
- Ocontact teacher in private for clarifications
- Access advanced, high-quality study materials
- Participate in effective group discussions and debates





### 3) Management's & Parents' Benefits:

- Enhance student learning time
- Improves comprehension
- Get detailed student reports
- Access teacher performance & attendance reports
- Cost-effective teach/learn any language



# Brought to you by Oréll, the Globally Preferred EdTech Company

OréllTalk is brought to you by the India-based Oréll group of companies, a world-class provider of IT solutions focused at supercharging performance, enhancing efficacy and delivering customer satisfaction at all times. Oréll's mantra is a user-centric, agile, and cost-effectively streamlined digital transformation that guarantees return on investment (ROI).

### Oréll - The Global Leader in Education Technology Solutions

OréllTalk, the cloud-based, smart solution for language teachers and students is brought to you by Oréll, pioneers in delivering cutting-edge technology to the education ecosystem for well over 20 years.

### (A) Trusted by 10,000+ Clients

Over 10,000 institutions across 75-plus countries patronize Oréll's Al-powered world-class platforms such as the Campus ERP, LMS, eLibrary, Online exam, Language Lab, and et cetera, benefitting over 10 million users worldwide.

### (2) 24/7 Customer Support

Our Customer Relationship Management Center is manned by around-the-clock team, offering services beyond support. Contact us here 24/7 for onsite/online installation and/or troubleshooting services as well as user training.

### ISO Certified NASSCOM Member

Oréll is an ISO 27001 : 2013 certified company by ICI UK and a proud member of National Association of Software & Services Companies (NASSCOM)



## What is a Digital Language Lab and why do you need one?

Digital Language Labs are easy-to-use, interactive software-driven platforms that provide all the prerequisites for acquiring foreign language proficiency efficiently, quickly and cost-effectively. Teacher-student communication is one-on-one and is customizable to individual student needs.

In a traditional foreign language-learning classroom setting, the tendency is to have a "one-size-fits-all" approach where classes are conducted in groups and taught usually by a non-native speaker of the language. This style of teaching is often detrimental to motivating the student in acquiring communicative proficiency in the language. Sometimes, it may even lead to a lack of self-confidence in one's ability to speak the language with confidence.

- Smart, digitally-driven and cloud-based
- No special equipment or even a room needed
- App supports mobile-assisted language learning
- Instant access to native-speakers via audio-video aids
- Works across Operating Systems
- User-friendly, interactive & fun to use

## How does the OréllTalk Language Lab work?

OréllTalk allows learners to do educational tasks such as listen to audio recordings, test their vocabulary and learn grammar rules. Teachers can closely monitor every student activity individually and as a class. This enables them to help students more effectively. All four language skills "speaking, listening, reading, and writing" are emphasized in communicative language lab classrooms. One hallmark of a communicatively oriented language lab classroom is the frequent use of pair and small-group activities.

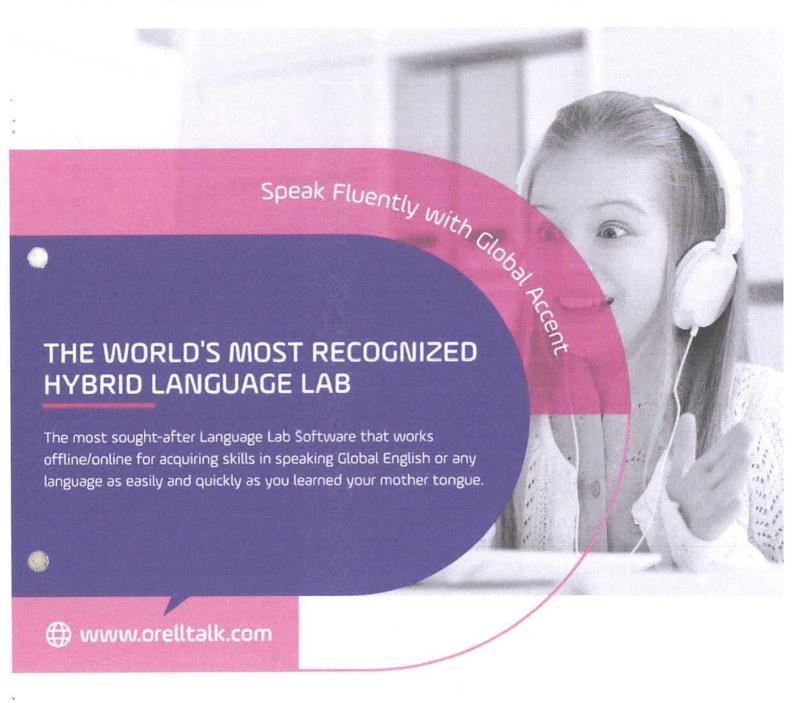
- Teacher can communicate one-on-one with individual students in private
- Bring weaker students up to speed with the rest of the class quickly
- Role-play helps students acquire accents and mannerisms
- Hold group discussions and debates
- Reduces anxiety, especially for shy and inhibited students
- Instant scoring features motivate students

## Learn to communicate in any language with OréllTalk

Integrated with some of the most popular 25 languages from around the world, OréllTalk is a way of learning, perhaps the only one of its kind that will forever revolutionize the way you acquire proficiency in a foreign language – simplifying the art of communication forever, effectively.







- User-friendly & Cost-effective
- Choice of Online & Offline Versions
- CEFR Level based Learning
- Teacher-led & Self-Study options

- Mobile App for Students & Teachers
- Integrated eLearning (LMS) & Online Exam
- Distinct packages for Schools & Colleges
- Built-in Career Lab



### **Corporate Office:**

BCG Tower, Seaport Airport Road, Cochin - 682037, Kerala, India

Tel: +91 484 414 1000 (100 lines)

Email: info@orell.com

24X7 Support:

+91 9388 814 000 (Sales)

+91 9388 714 000 (Service)

Regional Centers: Bangalore ~ Mumbai ~ Delhi ~ Kolkata

www.orell.com

Orell Talk







### Teacher PC / (Server)

Min Processor 3 GHz

Multi-core(64-bit processor)

RAM - 8 GB or above

Hard Disk HPE 500GB

Network 1 GBPS

Operating System: Microsoft

Windows Server 2019

Standard/Ubuntu 16.04 LTS

AV Device Headphone with Mic

#### Student PC / (Client)

Processor 3.8 GHz or more

Multi-core(64-bit processor)

RAM 4 GB or Above

Hard Disk 500 GB or Above

Network 1 GBPS

Operating System: Windows 10

or above/Ubuntu 16

AV Device Headphone with Mic

### General

OS: Microsoft Windows Server

2019 Standard or

Above/Ubuntu 16.04 or above

Web browser: Firefox,

Chrome

Database: MYSQL

.net framework if required

Java(JDK) version 15 or above







## TECHNICAL SPECIFICATION

Back End Framework: Java Spring Boot

Front End: Bootstrap

DB: P.G SQL

DB Framework: Hybernate Architecture : Micro-services

Orell Talk







User Software Installation



Portal and Mobile app Configuration



Training
Orientation &
Licensing



Performance Progress Analysis



Post Sales Support



Content Updation Process









**To Institutions** 

Mass Awareness Skill Development Program Platform that connects Student, School and Parents

New Revenue Income Model Bridging the gap of Career and Employment

Preparing the next gen students to NAAC/ AICTE/ NEP











To Student

Attract the students to speak English fluently and proficiently.



Bringing multiple language facilitation to improve Linguistic Intelligence.



Making students to learn language independently as this Software are the teachers.



Enables
students to
exercise the
Native Accents
and reducing
fear of
Speaking
English and
boosting their
confidence &
Self esteem



Up bring the students to meet the global standards in terms of higher Education, Studying Abroad, Interviews, Career goals etc.









LEVELS	CEFR	Users	Contents
1	Extra Pack - 1 Pre School / KG		5 Modules
2	CEFR - A1	Beginners	20 Modules
3	CEFR - A2	Elementary	20 Modules
4	CEFR - B1	Intermediate	20 Modules
5	CEFR - B2	Upper Intermediate	20 Modules
6	CEFR - C1	Advanced 20 Modules	
7	CEFR - C2	Proficient	20 Modules
8	Extra Pack - 2	Expert	10 Modules
	Career Lab	6 Levels	42 Modules
	Pre Assessment	MCQ, True/False, Fill in the Blanks	









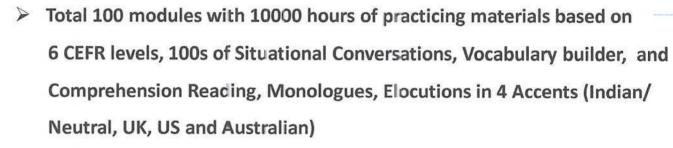


Oréll Talk









- Basic materials of 25 + Languages, Career Lab Modules, B-School Students, IELTS, TOEFL, GRE, OET preparatory materials
- Listen / Repeat / Space insertion in all modules with Role plays
- > 100s of eBooks in the eLibrary module
- Weekly updation of contents with new modules



Orell Talk









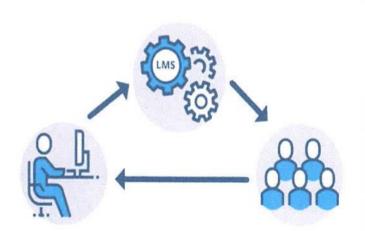
A.I - Powered Face authentication, N-Computing, Thin Clients

Proctored Online exam feature for students to avoid unauthorised access.

Initial assessment exam to detect the level of the students.

All-in-one platform – eLibrary /
Online exam/Integrated LMS to
teach any language with
Attendance, Fee, SMS, whatsapp
& Email integration

Offline Online data
Synchronisation, Budget
Friendly, cost effective versions
available













Free Online version & Branded Mobile app with offline lifetime license version with Offline-Online data synchronization

App for Student, Teacher, Admin, Parent & Head of the institution with Online Reports access (Attendance, Activity, Performance, Exam reports) even in offline version.

Centralized monitoring System / report access with any levels of hierarchy.

Open-source Micro-service architecture to enhance speed/performance so as to work with very low internet speed/mbps & low internet consumption.

www.orell.com | 24/7 Help Desk & +91 93 888 14 000











**Articulation** – How well students can communicate exactly what they think, thereby reducing the communication gap.



Vocabulary – Along with effectiveness, the variety of words we use contribute a lot to how well-spoken we are.



**Pronunciation** – If we do not pronounce words correctly, they lose their meaning.



**Grammar** – A good grammar in speech reflects command over the language making it easy to communicate in an effective way.



Listening



Speaking

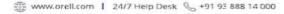


Reading



Writing

Oréll Talk











Natural, Proven & Tested LSRW Theory

First Listening & Speaking then only Reading & Writing

Mother Tongue; an unconscious learning of LS

Major institutions transforming back to LS with new tech

Up skilling Linguistic Intelligence for a great Career









Partnered with BPCL, Govt Schools of Kerala

Partnered with EMBEE, all Govt Polytechnics in West Bengal

Sarva Shiksha Abhiyan, Govt Schools Himachal Pradesh

Partnered with Karnataka Govt, Technical Training Institution

Directorate of Employment & Training Tamil Nadu ( DET)

Partnered with Globus, all Kendriya Vidyalayas in India

Ministry of Education India to implement Hindi Language Labs in Mauritius

Indian High Commission & Ministry of Education Sri Lanka to implement Language
Lab in Sri Lankan Schools

Partnered with the UN to implement Language Lab in all Govt Schools in Morocco





# Oréll empowering education

### **Colleges & Universities**

- 11. The Jordanian University
- 12. Arab Open University, Oman
- 13. University of Algeria
- 14. Dhaka University, Bangladesh
- 15. Kathmandu University, Nepal
- 16. Islamic University, Iraq
- 17. Ambrose Ali University, Nigeria
- 18. Karary University, Sudan

- 19. University of Lagos, Nigeria
- 20. International University, Cambodia
- 21. Australian Pilot Academy, Sydney
- 22. Ministry of Education, Nigeria
- 23. Ministry of Education Sri Lanka
- 24. Ministry of Education Morocco
- 25. Ministry of Defence, Saudi Arabia

10000+ Clients across 75 Countries in the world





#### Schools

- 1. Highlands International School, Kuala Lumpur, Malaysia
- 2. Private International School, Abu Dhabi, UAE
- 3. Indian School, Al-Ain, UAE
- 4. Bharathiya Vidya Bhavan, Kuwait
- 5. Indian Educational School, Kuwait
- 6. Shanti Niketan Indian School, Qatar
- 7. Al-Manar International School, Saudi Arabia
- 8. Radhwa International School, Saudi Arabia
- 9. Bahrain International School, Bahrain
- 10. Ar Rahman International School, Nigeria

10000+ Clients across 75 Countries in the world







## **Our Clients - Pvt Universities**

- 1. Birla Global University
- 2. Amity University
- 3. SRM University
- 4. Lovely Professional University (LPU)
- 5. K L University, Guntur, Hyderabad
- 6. Manipal University
- 7. Hindustan University
- 8. Dayananda Sagar University, Bangalore
- 9. Cambridge University, Bangalore





## **Our Clients – Govt Universities**

- 1. Bangalore University
- 2. Anna University
- 3. University of Madras
- 4. University of Mumbai
- 5. Mahatma Gandhi University
- 6. University of Hyderabad
- 7. Aligarh Muslim University
- 8. Banaras Hindu University
- 9. Nalanda University
- 10. Kalinga University

- 11. West Bengal State University, Kolkata
- 12. Dibrugarh University, Dibrugarh
- 13. The North Cap University, Gurgaon
- 14. Punjabi University, Patiala
- 15. Sikkim University, Gangtok
- 16. North Eastern Hill University
- 17. University of Lucknow
- 18. Cochin University (CUSAT)
- 19. Kannur University
- 20. Mangalore University



## Our Clients - Colleges



- 1. Indian Institute of Technology IIT (Guwahati, Jodhpur, Roorkee, Sonepat etc.)
- 2. National Institute of Technology NIT (Trichy, Surathkal, Srinagar, Sikkim etc.)
- 3. Indian Institute of Information Technology IIT (Jabalpur, Srikakulam, Una etc.)
- 4. Indian Institute of Space Science and Technology IIST
- 5. Symbiosis -Pune
- 6. Vellore Institute of Technology VIT
- 7. Birla Institute of Technology and Science BITS Pilani(Goa, Hyderabad & Pilani)
- 8. Loyola Chennai
- 9. Loyola-ICAM College of Engineering and Technology, Chennai
- 10. Birla Institute of Technology (Jaipur, Gaya, Ranchi)



## **Our Clients - School**



- 1. Amity International Schools (Noida, Saket, Pushp Vihar etc.)
- 2. Aditya Birla Public Schools (Khor, Neemuch, Amreli, Rawan etc.)
- 3. Sarala Birla Public School, Ranchi
- 4. 10+ G D Goenka Public Schools & G D Goenka World Schools
- 5. 15+ Delhi Public School
- 6. DAV Public Schools
- 7. BK Birla Center for Education, Pune
- 8. Indus International School, Pune
- 9. Thakur International School, Mumbai
- 10. 25+ Army Public Schools
- 11. 10+ Sainik Schools 12. Air force Schools

Orell Talk





**Digital Language Lab** 

School/ Campus Automation (ERP)

**eLearning Platform (LMS)** 

**eLibrary / Digital Library** 

**Proctored Online Exam Software** 

**Grievance Redressal System** 









- Orell Talk is an ICT based Language Lab from the house of Orell Group of Companies
- Registered under Ministry of Corporate affairs, based at Cochin, and regional support centers in Bangalore, Mumbai, Delhi, Kolkata and Dubai.
- Global IT Solution Provider exclusively in Education domain over two decades.
- Started from conventional lab and then to India's first Digital lab since 2011.
- Pioneering the Language Lab industry last 20 yrs
- Certification from ISO & NASSCOM

